

2015 US Equity Outlook: Low return & low dispersion

Portfolio Strategy Research

Focus on firms with domestic sales, cash return, and low turnover

S&P 500 will rise to 2100 at year-end 2015 for 5% total return

We expect a benign equity market reaction to the first Fed hike in six years. S&P 500 will climb higher in 1H, but P/E multiple will contract in 2H to 16x as the Fed tightens. We forecast a 6% annualized total return through 2018.

P/E multiple expansion phase of current bull market is over

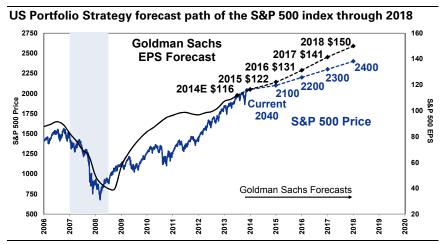
S&P 500 trades at 17x forward EPS, a historically high P/E multiple and up 60% in three years. US GDP will grow by 3.1%, S&P 500 sales will rise by 4%, margins will stabilize at 9.1%, and earnings will climb by 5% to \$122.

Low volatility, low return dispersion, tough to outperform

Above-trend economic growth suggests below-average return dispersion and volatility and a year of disappointing returns for active fund managers. Mutual and hedge funds typically underperform in low dispersion regimes.

Three strategies: (1) Fundamental, (2) Income, (3) Technical

(1) Fundamental: Own US stocks with high domestic sales and avoid firms with high Europe revenue exposure. (2) Income: Own stocks returning cash to shareholders via buybacks and dividends. Sell upside S&P 500 calls to enhance returns. (3) Technical: Buy stocks with low turnover to capture illiquidity premium and sell stocks with high ADV as a percent of free float.



Source: Compustat, IDC via FactSet, and Goldman Sachs Global Investment Research

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2015 US Equity Outlook: The path of stocks ahead of the tightening

We forecast US stocks will deliver a modest total return of 5% in 2015, in line with profit growth. The US economy will expand at a brisk pace. Corporations will boost sales and keep margins elevated allowing managements to both invest for growth and return cash to shareholders via buybacks and dividends. Investors will cheer these positive fundamental developments.

However, 2015 will prove to be another challenging year for active equity managers. Volatility will remain low. Stock return dispersion will stay in a narrow range making alpha generation difficult. Mutual funds and hedge funds typically lag the S&P 500 during low dispersion regimes. This year is a good example: S&P 500 realized volatility has averaged 11 YTD (37th percentile since 1962) while rolling three-month return dispersion has averaged in the second percentile versus the past 35 years. Just 14% of large-cap core

mutual funds has outperformed the S&P 500. Equity long/short hedge funds have returned

an average of 1% YTD, lagging the index for the sixth consecutive year.

Strategically, the multiple expansion phase of the current bull market ended in 2013. The strong S&P 500 YTD price gain of 10% roughly matches the realized year/year EPS growth of the index. The index has climbed by 17% annually during the past three years as the consensus forward P/E multiple surged by nearly 60% from 10x to 16x.

From a tactical perspective, the S&P 500 will continue its upward trajectory during the first-half of 2015. The index will climb by 5% to 2150, corresponding with a forward P/E multiple of 17x our top-down EPS forecast or 15.8x on a bottom-up basis.

However, we expect the P/E will contract and the index will slip during the second-half of 2015 as the Fed takes its first step in the long-awaited tightening cycle. Our S&P 500 year-end 2015 target of 2100 implies a modest 5-10% P/E multiple compression to 16.0x our top-down 2016 EPS estimate or 14.6x bottom-up consensus earnings estimates.

Every recent investor discussion centers on the question of how stocks will trade when interest rates start to rise. We expect multiples will compress while volatility and stock return dispersion remain low. Our forecast of solid US GDP growth underpins our expectation of low volatility, low dispersion, and low stock returns in 2015.

We expect a benign equity market reaction to the first Fed rate hike. Fed funds have been anchored near zero for six years. The Fed has been transparent in communicating the timing and slow trajectory of its planned exit from the unconventional monetary policies it has pursued since 2008. Goldman Sachs Economics expects the first hike will occur during 3Q and short-term rates will end 2015 at 0.6% while the 10-year yield will rise to 3%.

Exhibit 1: Summary of Goldman Sachs US Portfolio Strategy Forecasts as of November 14, 2014

	ex. Financials and Utilites		EPS			Dividends		Val	uation	Year-End	Forecast
	Sales	Profit					Payout	P/E	Dividend	Price	Total
	Growth	Margin	Level	Growth	Level	Growth	Ratio	(NTM)	Yield	Target	Return
2013	2.3%	8.9%	\$107	11%	\$34.99	12%	33%	15.9x	2.5%	1848	32%
2014E	5.2	9.1	116	9	38.96	11	33	16.8	2.1	2050	13
2015E	3.6	9.1	122	5	42.30	9	35	16.0	2.1	2100	5
2016E	6.1	9.2	131	8	45.02	6	34	15.6	2.1	2200	7
2017E	6.8	9.2	141	8	47.43	5	34	15.3	2.2	2300	7
2018E	5.8	9.0	150	6	49.13	4	33	15.3	2.1	2400	6

Source: Compustat, and Goldman Sachs Global Investment Research.

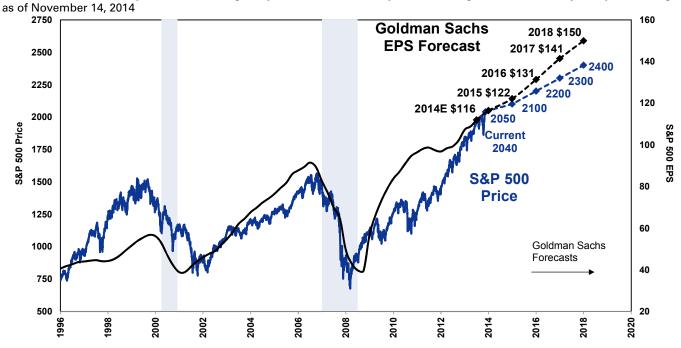


Exhibit 2: Our S&P 500 year-end 2015 target equals 2100; our multi-year index targets follow the trajectory of earnings

Source: Compustat, IDC via FactSet, and Goldman Sachs Global Investment Research.

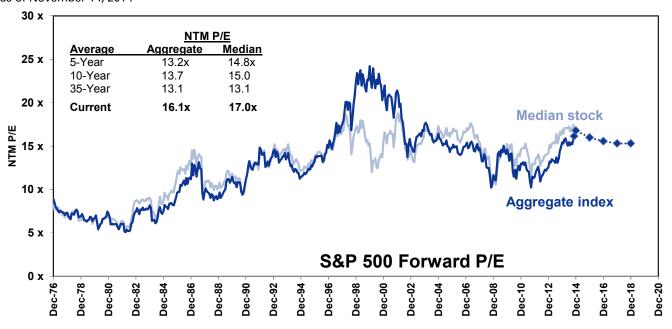
Many fund managers disagree with our view and believe higher equity volatility will accompany higher interest rates. They argue that once the Fed begins to hike uncertainty will abound regarding the pace of further tightening and volatility will jump. Our response to those arguments is that the interest rate swaption market implies a relatively steady and shallow path of future hikes with volatility remaining quiescent.

Our baseline forecast assumes modest EPS gain alongside solid US economic growth. In terms of economic activity, we expect above-trend US GDP growth of 3.1%, dismal 0.9% growth in Europe and Japan, and slowing albeit strong 7.0% growth in China. We forecast S&P 500 sales growth of 3.6%, flat margins of 9.1%, and EPS growth of 5% to \$122.

We highlight three investment recommendations for 2015. Our strategies should outperform the S&P 500 index that we project will return 5% during the next 12 months.

- 1. FUNDAMENTAL: Own US stocks with high domestic revenues and avoid US stocks with high Europe sales exposure (Bloomberg tickers: <GSTHAINT> / <GSTHWEUR>). Volume and price trends support this strategy. The wide disparity in GDP growth rates means differential end-demand. Prices will be a headwind for exporters. We forecast the Euro will depreciate by 8% vs. the dollar in the next year and fall to parity by 2017.
- 2. INCOME: Own US stocks focused on returning cash to shareholders via buybacks and dividends (<GSTHCASH>). The median cash return to shareholders for the 50 stocks in this portfolio was more than twice the median for the S&P 500 index (12% vs. 5%). We forecast buybacks will surge by 18% in 2015 and dividend growth will total 8%. Sell S&P 500 upside calls to enhance performance in a low return, low volatility, and low dispersion market environment. Out-of-the-money call writing has historically outperformed when S&P 500 returns are modest. Income-oriented investors concerned about risk from a first Fed hike and higher rates should embrace this strategy.
- 3. TECHNICAL: Buy US stocks with low turnover / sell stocks with high turnover (<GSTHLOTO> vs. <GSTHHITO>). Managers with a six month investment horizon and a willingness to bear illiquidity risks stand to reap the benefits of holding less liquid stocks. Low turnover stocks have delivered twice the annualized return (15% vs. 7%) at much lower volatility (15 vs 26) and outperformed high turnover stocks 69% of the periods since 1985.

Exhibit 3: S&P 500 aggregate and median forward P/E ratio since 1976 as of November 14, 2014

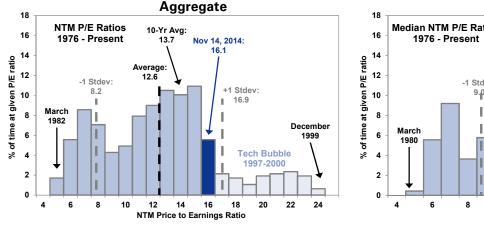


Source: Compustat, I/B/E/S, and Goldman Sachs Global Investment Research.

S&P 500 trades at the high end of a range of fair value based on most metrics, including P/E, EV/sales, EV/EBITDA, and Price/Book. Exhibit 3 shows the forward P/E multiples for the S&P 500 aggregate (index) and median (typical stock) since 1976. Exhibit 4 shows the same data as distributions. Note that the S&P 500 index has only exceeded 17x during the 1997-2000 Tech bubble and four months in 2003-2004. Similarly, only 15% of the time during the last 40 years has the median stock traded at a P/E higher than it does today.

We forecast a 5% total return for S&P 500 during the next 12 months and an annualized total return of 6% during the next five years. Starting valuation matters for long-term equity returns. We also forecast a 6% annualized return during the next 10 years. Major risks to our outlook include (1) weaker global economic growth than we assume; (2) rising domestic inflation; (3) monetary policy; (4) regulatory uncertainty; and (5) geopolitics.

Exhibit 4: Distribution of S&P 500 aggregate and median forward P/E ratios since 1976 (based on consensus estimates) as of November 14, 2014



Median NTM P/E Ratios
1976 - Present

10-Yr Avg:
15.0

Nov 14 2014:
17.0

Average:
12.6

March
1980

4

2

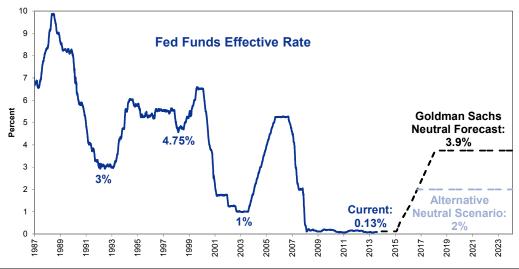
NTM Price to Earnings Ratio

Source: Compustat, I/B/E/S, and Goldman Sachs Global Investment Research.

Normalization of rates and the path of equities in 2015 and beyond

The key focus for equity investors in 2015 will be how the market responds to the first Fed hike. Goldman Sachs US Economics forecasts the Fed will begin increasing the funds rate in 3Q 2015 and steadily hike until reaching a neutral rate of 3.9% in 2018. Our interest rate forecast is roughly in line with the FOMC's long-run funds rate projection of 3.75%. However, our forecast deviates from the expectation of some investors who believe lower potential US growth will support a neutral fed funds rate closer to 2% (Exhibit 5).

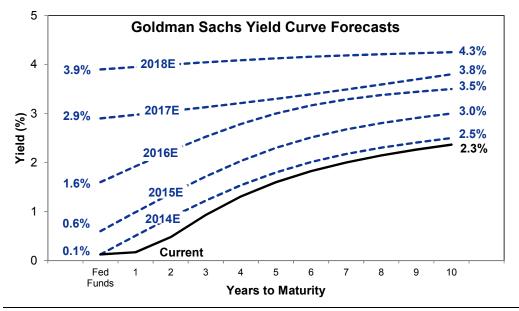
Exhibit 5: Goldman Sachs forecasts 2018 neutral fed funds rate of 3.9%; others expect ~2% as of November 14, 2014



Source: Haver and Goldman Sachs Global Investment Research.

The normalization process for interest rates will re-shape the yield curve. We expect the slope of the curve will flatten during the next four years as the funds rate climbs by nearly 400 bp while the 10-year yield rises by 200 bp (Exhibit 6). The spread between fed funds and 10-year yields will fall from the current 220 bp to 25-50 bp by end-2018.

Exhibit 6: Fed funds rate to reach 3.9% and 10-year Treasury yield to reach 4.3% by 2018 as of November 17, 2014



Source: Haver, FRB, and Goldman Sachs Global Investment Research.

Exhibit 7: S&P 500 returns and P/E multiple change 3-, 6-, and 12-months before and after first hike in Fed Funds rate

PRECEDING First Rate Hike Jun Feb Jun **Ex-Tech** 1994 1999 2004 Avg Avg 5 % 3 % 2 % 3 % 2 % 10 6 9 3 7 17 11 21 18 12 0 % 1 % (4)% (1)% (2)% 6 4 (6)(3)16 5

FOLLOWING First Rate Hike											
Feb Jun Jun Ex-Tec 1994 1999 2004 Ava Ava											
1994	1999	2004	Avg	Avg							
(5)%	(6)%	(1)%	(4)%	(4)%							
(3)	9	8	5	1							
3	9	7	6	3							
(10)%	(9)%	(5)%	(8)%	(8)%							
(13)	4	0	(3)	(6)							
(19)	(3)	(7)	(9)	(13)							

Source: Haver and Goldman Sachs Global Investment Research.

S&P 500 Returns

S&P 500 P/E Change

3-Months

6-Months

12-Months

3-Months

6-Months

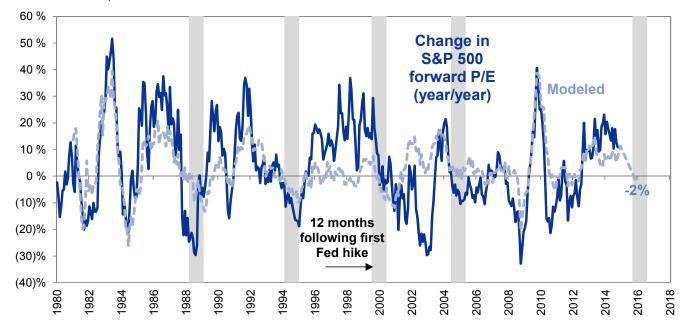
12-Months

S&P 500 returned an average of +3%, +7%, and +17% during the 3-months, 6-months, and 12-months before the three prior "first" interest rate hikes (1994, 1999, and 2004).

However, precedent shows S&P 500 suffered a swift P/E contraction averaging 8% during the three months following the initial tightening. The three month valuation compression averaged 7% when the 1999 Tech bubble episode is excluded.

We forecast the S&P 500 forward P/E will contract once the Fed raises interest rates in 2015. Our expectation is consistent with the historical experience of valuation multiples declining during tightening environments and our macro model that incorporates US economic growth, inflation, financial conditions, and corporate profit growth. Our model suggests that decelerating GDP and EPS growth combined with tightening financial conditions will lead to a modest decline in S&P 500 forward P/E (Exhibit 8).

Exhibit 8: Our macro model suggests a modest contraction in S&P 500 forward P/E multiple as of November 14, 2014



Shading indicates 12 months following first Fed hike.

Source: Compustat, I/B/E/S, and Goldman Sachs Global Investment Research.

Exhibit 9: The path ahead: Forecast annualized total return for US stocks and bonds, 2015-2018E as of November 19, 2014

	Fed Funds	10-Year	Treasury	Note Equiva	lent (a)	S&P 500						
		Year-End		Return			Dividends		Return			
	Scenario	Yield	Price	Income (b)	Total	Index	per Share	Price	Income	Total		
2015	0.63 %	3.0 %	(3.6)%	2.8 %	(0.8)%	2100	\$42	2.4 %	2.1 %	4.5 %		
2016	1.63	3.5	(3.4)	3.3	(0.1)	2200	45	4.8	2.1	6.9		
2017	2.88	3.8	(1.6)	3.6	2.0	2300	48	4.5	2.2	6.7		
2018	3.88	4.3	(3.1)	4.0	0.9	2400	50	4.3	2.2	6.5		
Annual	ized Total Retur	n	(2.8)%	3.3 %	0.5 %			3.9 %	2.1 %	5.9 %		
Annual	ized Real Returr	ı			(2.0)%					4.1 %		

(a) Assumes 10-Year constant maturity Treasury with duration rolled annually. (b) Assumes income return equivalent to midpoint between current and prior year's 10-year yield scenario. (c) Inflation reflects Core CPI. 2014 estimate from November through December. (d) Forward risk-adjusted return ratios use implied volatility from long-dated options on the S&P 500 and 10-year swaps.

0.1

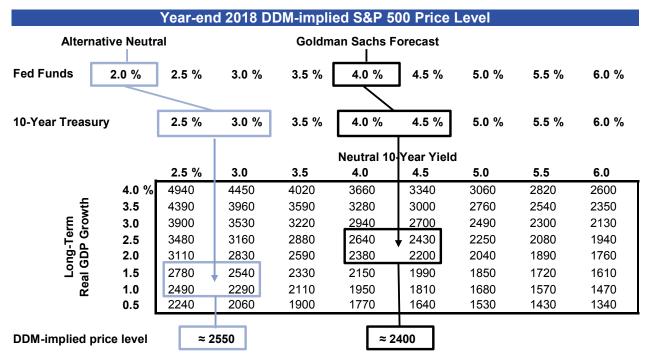
Source: Haver, Compustat, FirstCall, and Goldman Sachs Global Investment Research.

Risk-Adjusted Return Ratio (d)

We forecast significantly greater returns for stocks versus bonds as the interest rate environment normalizes between now and 2018. Under our interest rate scenario, the annualized total return of a constant maturity 10-year Treasury note will equal 0% vs. 6% for the S&P 500. On a real (inflation-adjusted) basis the annualized returns will be -2% for bonds and 4% for stocks (Exhibit 9).

Our DDM suggests a year-end 2018 S&P 500 level of 2400 consistent with a 3.9% neutral fed funds rate, a neutral 10-year Treasury yield of 4.3%, and a trend real GDP growth rate of 2.0%-2.5% (Exhibit 10). Under an alternative neutral scenario with lower fed funds, 10-year yields, and GDP growth, the valuation would be 5-10% higher.

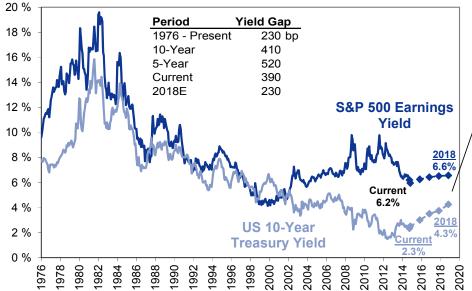
Exhibit 10: Year-end 2018 S&P 500 valuation of 2400 is consistent with 3.9% neutral fed funds and 2%-21/2% trend GDP



Source: Haver, Compustat, FirstCall, and Goldman Sachs Global Investment Research.

0.3

Exhibit 11: Fed Model compares earnings and bond yields as of November 14, 2014



2018 Scenarios

	Goldman Sachs Forecast 10-year Treasury yield = 4.25%												
	Yield Gap	Earnings Yield	NTM P/E	S&P 500 Level									
_	100 bp	5.3 %	19x	3000									
	230	6.6	15	2400									
1	410	8.4	12	1900									
/	520	9.5	11	1700									

Alternative Scenario 10-year Treasury yield = 3.25%

	,	, aaaaa.	, ,	0.2070
•	Yield	Earnings	NTM	S&P 500
	Gap	Yield	P/E	Level
	100 bp	4.3 %	24x	3700
	230	5.6	18	2800
	410	7.4	14	2100
	520	8.5	12	1900

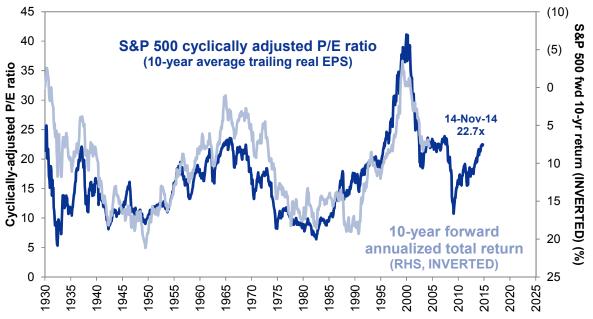
Note: Assumes 2019 EPS of \$157.

Source: Compustat, I/B/E/S, FRB, and Goldman Sachs Global Investment Research.

Our forecast S&P 500 index level of 2400 at year-end 2018 assumes the gap between the 10-year Treasury yield and S&P 500 earnings yield converges to its long-term average of 230 bp. The resulting earnings yield of 6.6% translates into a forward P/E multiple of 15.2x. Exhibit 11 contains valuation scenarios based on various yield gaps.

Current market valuation using the Shiller P/E ratio suggests a forward 10-year annualized total return similar to our one- and five-year forecasts. The relationship between cyclically adjusted P/E at investment and subsequent 10-year S&P 500 returns since 1929 suggests an annualized return of 2%-8% during the next decade (Exhibit 12).

Exhibit 12: Current S&P 500 cyclically-adjusted P/E ratio suggests a forward 10-year annualized total return of 2%-8% as of November 14, 2014

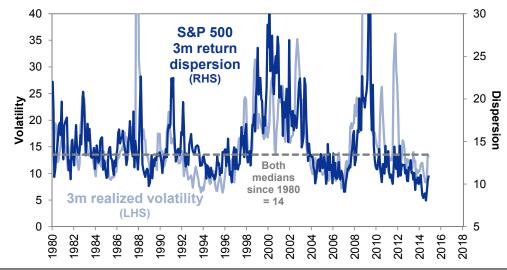


Source: Shiller and Goldman Sachs Global Investment Research

Dispersion and volatility should remain low in 2015

GS options analyst Krag Gregory, Ph.D., contributed to this section. We expect that equities will continue to trade with below-average volatility and dispersion in 2015, setting the stage for yet another year of disappointing returns for active managers. S&P 500 return dispersion hit historical lows in 2014, while volatility was similarly depressed. While dispersion will likely be above its record 2014 lows, our forecast of continued above-trend US GDP growth suggests dispersion and volatility will remain below historical averages in 2015. These conditions have been associated with poor hedge fund and mutual fund returns in the past, suggesting another challenging year lies ahead.

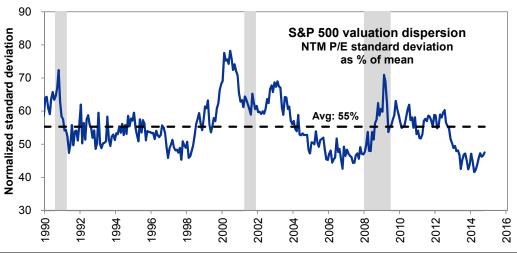
Exhibit 13: S&P 500 volatility and return dispersion have been historically low in 2014 as of November 14, 2014



Source: Goldman Sachs Global Investment Research.

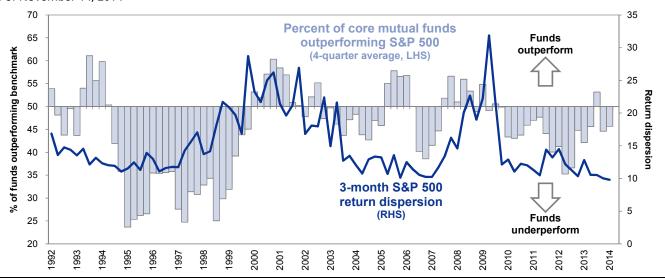
Stock valuations are also historically compressed. The recent compression coincided with the outperformance of low valuation stocks in 2012-2013 as economic growth improved and uncertainty declined. GDP forecasts and company EPS estimates are also tightly clustered. The current dispersion of S&P 500 P/E multiples hovers at a low level reached only two other times during the past 25 years: 1997-1998 and 2006-2007. Dispersion soared following the Tech bubble and during the Financial crisis but we do not expect another cataclysmic stock market episode in 2015.

Exhibit 14: S&P 500 P/E multiples are tightly grouped relative to history as of October 31, 2014



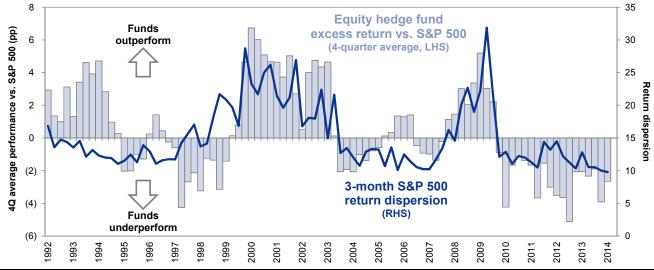
Source: Compustat, I/B/E/S, and Goldman Sachs Global Investment Research.

Exhibit 15: Low return dispersion has often been associated with mutual fund underperformance as of November 14, 2014



Source: SimFunds and Goldman Sachs Global Investment Research.

Exhibit 16: Hedge funds have struggled in the shrunken "alpha sandbox" of low dispersion environments as of November 14, 2014



Source: HFR and Goldman Sachs Global Investment Research.

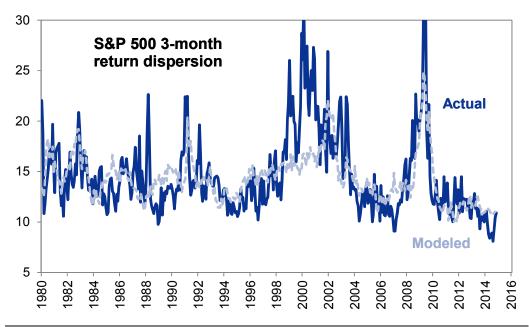
Low dispersion suggests another difficult year for generating alpha. Low dispersion, measured as the cross-sectional standard deviation of S&P 500 stock returns, indicates that the potential alpha to be gained from stock picking is small. Historically, low return dispersion coincided with poor relative returns of both mutual funds and hedge funds.

Improving US economic growth has historically been associated with low levels of dispersion, and we expect both trends will continue in 2015. We forecast an above-trend US GDP growth rate of 3.1% next year. Exhibit 17 compares actual return dispersion with levels suggested by a regression based on macro factors (unemployment, ISM, and consumer spending).

A steady economic growth environment suggests 2015 dispersion will be slightly higher than the 2014 average of 10 pp but below the 35-year median of 14 pp. Our macro model implies it would take a significant deterioration in the economic climate, such as higher unemployment or lower ISM, to drive dispersion to a level at or above the long-term average of 14 (Exhibit 18).

We do not believe the Fed "lift-off" presents significant upside risk to dispersion. In fact, return dispersion was lower during the 12 months following the first Fed hikes in 1994 and 2004 than it was during the year preceding the hikes. However, dispersion following the 1999 Tech bubble explosion and Fed hike was higher than before.

Exhibit 17: Macro model supports current low dispersion as of October 31, 2014



Source: Compustat, I/B/E/S, and Goldman Sachs Global Investment Research.

Exhibit 18: Dispersion will likely stay below the 35-year average of 14 as of October 31, 2014

	return dispersion to US economic environment												
	ng-term g = 14	ISM Manufacturing Index											
		40	45	50	55	60	65						
	6.6%	16.8	16.3	15.7	15.2	14.7	14.2						
ent	6.2	15.8	15.3	14.8	14.3	13.8	13.4						
Unemployment	5.8	14.9	14.4	13.9	13.4 odeled 201	13.0	12.6						
empl	5.4	14.0	13.5	13.1	12.6	12.2	11.8						
Ď	5.0	13.1	12.7	12.3	11.9	11.5	11.1						
	4.6	12.4	11.9	11.6	11.2	10.8	10.5						

Sensitivity of S&P 500 3-month stock

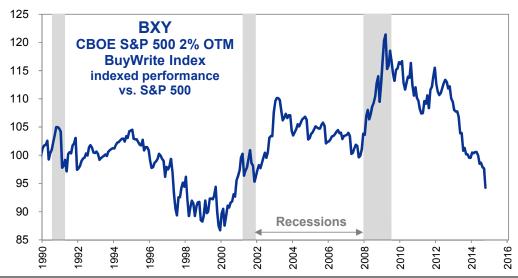
Shading indicates dispersion above historical average of 14.

Source: Compustat, I/B/E/S, and Goldman Sachs Global Investment Research.

In a low return, low dispersion environment, we recommend investors write calls. We believe overall market upside is limited given modest EPS growth and a P/E multiple that will slowly decline as the Fed begins to tighten. Given our forecasts of slim 5% full-year return and continued low dispersion, 2015 should be a year of scarce beta and alpha. The CBOE BXY Index, which tracks the performance of monthly 2% OTM call writing, has historically outperformed in low S&P 500 return environments. We believe this strategy will be attractive during 2H 2015 as the market slips at the time of the Fed hike (Exhibit 19).

The potential incremental return generated by call overwriting is significant (Exhibit 20). Based on the typical distribution of mutual fund returns, the 264 bp average outperformance of BXY when S&P 500 returns between 0% and 5%, which is roughly 50 bp above the S&P 500 dividend yield, would be enough to move a mutual fund ranking in 33rd percentile of returns to the 81st percentile. However, given low current volatility, investors may prefer to increase yield by selling calls closer to the money. Income-oriented investors concerned about the risk to stocks with high dividend yields from a potential 2015 rate hike may find call writing an appealing alternative strategy.

Exhibit 19: Call writing strategy performance vs. S&P 500 as of October 31, 2014



Source: Compustat, I/B/E/S, and Goldman Sachs Global Investment Research.

Exhibit 20: BXY outperforms in weak return environments as of October 31, 2014

		Average	12m return
S&P 500			BXY less
12m return	Frequency	BXY	S&P 500
>30 %	11%	31 %	(562)bp
25 to 30	8	24	(250)
20 to 25	10	19	(310)
15 to 20	15	15	(186)
10 to 15	16	13	13
5 to 10	14	9	102
0 to 5	5	5	264
(10) to 0	6	0	562
(20) to (10)	6	(10)	492
< (20)	7	(22)	753
Total	100%	11 %	2 bp

Source: Compustat, I/B/E/S, and Goldman Sachs Global Investment Research.

Buy low turnover stocks to capture illiquidity premium

Liquidity concerns are increasingly in focus for market participants in light of today's macro-prudential environment. Collateralization requirements make holding inventories of risky assets more costly for market-makers. At the same time, fund managers continue to place premiums on the ability to move in and out of positions quickly to manage redemption needs. Under these constraints, market-makers and fund managers alike will continue to place a premium on holding highly liquid assets that allow them to prudently manage their balance sheet and portfolios risks.

Fund managers with longer investment horizons and a willingness to bear illiquidity risks stand to reap the benefits of holding less liquid assets. Illiquidity discounts are well established phenomena that cross the gamut of financial assets, including equities¹. The higher costs to transact with illiquid versus liquid assets reflect an agglomeration of supply/demand imbalances, inventory risks, and other search frictions required to match limited buyers and sellers. Given these costs, investors demand higher returns for holding illiquid assets versus their more liquid counterparts.

We use share turnover as a proxy for liquidity, which we measure as the trailing 12-month average of daily shares traded divided by float. Although various measures for liquidity exist, we use this metric given its simplicity and effectiveness as a trading strategy. Our measure broadly tracks NYSE equity market trading volume (Exhibit 22). Turnover at the exchange as measured in shares has declined sharply since the onset of the financial crisis, although on a notional dollar basis the effect has been more muted.

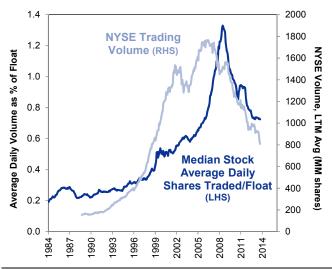
We recommend investors with longer investment horizons buy our low turnover basket (Bloomberg ticker: <GSTHLOTO>) and short our high turnover basket (Bloomberg ticker <GSTHHITO>). The completion of QE3 heralded the end of incremental liquidity added by asset purchases, while Fed rate hikes forecast for 3Q 2015 will make capital more costly. Both of these factors suggest liquidity will tighten during the coming year. As liquidity tightens, investors stand to capture a growing illiquidity risk premium.

Exhibit 21: Historical performance: Low vs. High Turnover as of November 14, 2014



Source: FactSet, Lionshares and Goldman Sachs Global Investment Research.

Exhibit 22: Falling turnover matches trading volumes as of November 14, 2014



Source: FactSet, Lionshares and Goldman Sachs Global Investment Research.

¹ See Ibbotson, Chen, Kim, and Hu, "Liquidity as an Investment Style" Financial Analysts Journal, Volume 69, 2013.

A sector-neutral portfolio of low turnover stocks generated a 15% average annualized return versus 7% for high turnover stocks, and outperformed during 69% of semi-annual holding periods since 1985 (Exhibit 23). Our analysis covered a universe of the 1,500 largest market cap firms in the Russell 3000 index. We constructed sector-neutral baskets of the top and bottom 50 stocks ranked by their trailing 12-month turnover every six months, and subsequently measured their 6-month forward returns. We also backtested with one- and three-month rebalancing frequencies and the results were similar.

Volatility is also notably lower on low turnover stocks than on high turnover stocks, providing for a greater risk-adjusted return. While seemingly counterintuitive, stocks with very high rates of turnover are more prone to fall during periods of rising volatility and declining liquidity, precisely because these stocks trade more frequently.

Our basket of low turnover stocks does not embed a size tilt (small vs. large). In fact, constituents in our low turnover basket actually have a larger median equity cap than stocks in our high turnover basket (\$4.4 billion versus \$3.2 billion). Low turnover stocks trade at a lower P/B multiple and offer a higher dividend yield (Exhibits 24 and 25). However, stocks in the high turnover basket have lower P/E and EV/sales multiples and higher return to consensus price targets. S&P 500 constituents account for 30% of the 50 stocks in the low turnover and 10% of the high turnover stocks, respectively.

Exhibit 23: Historical performance metrics of low and high turnover basket since 1985 as of November 14, 2014

	Annualized		Risk-Adjusted	Avg. daily volume	Hit Rate of
	Return	Volatility	Return	as % of float	Outperfomance
Low Turnover	15 %	15	1.0	2.2 %	
High Turnover	7	26	0.3	0.1	
Low vs. High Turnover	8	16	0.5		69 %

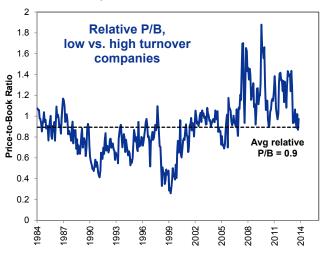
Source: FactSet, Compustat, Lionshares and Goldman Sachs Global Investment Research.

Exhibit 24: Valuation and growth metrics of current low and high turnover basket constituents as of November 14, 2014

		Median Growth and Value Metrics									Avg. daily	
	Bloomberg	YTD	Market	Return to	SPX	2015E	Growth	P/E	Price /	EV/	Div	volume as
	Ticker	Return	Cap (\$bn)	Target	Beta	EPS	Sales	NTM	Book	Sales	Yield	% of float
Low Turnover	GSTHLOTO	5.2 %	\$ 4.4	4 %	0.9	10 %	5 %	19.8 x	2.9 x	3.0 x	1.5 %	0.4 %
High Turnover	GSTHHITO	1.0	3.2	19	1.5	21	16	15.6	3.8	2.1	0.0	2.8
Median of 1500 largest Russell 3000	stocks	9.6	4.7	8	1.1	12	7	17.1	2.8	2.1	1.2	0.8

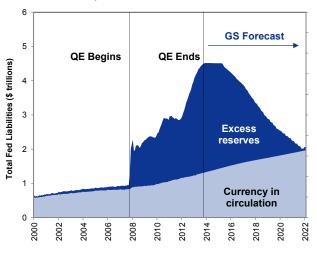
Source: FactSet, I/B/E/S, Compustat, Lionshares and Goldman Sachs Global Investment Research.

Exhibit 25: Low turnover trades at relative P/B discount as of November 14, 2014



Source: Compustat and Goldman Sachs Global Investment Research.

Exhibit 26: Fed balance sheet will fall for several years as of November 14, 2014



Source: Haver and Goldman Sachs Global Investment Research.

Low Turnover Basket Constituents (GSTHLOTO)

Our low turnover basket contains 50 stocks from the top half of the Russell 3000 (ranked by market cap) with the lowest trailing 12-month average of daily shares traded divided by share float outstanding. The median stock averages 0.4% daily turnover versus 0.8% from our universe of selected stocks. Constituents of the S&P 500 index account for 30% of the stocks in the low turnover basket.

Exhibit 27: Goldman Sachs Low Turnover Basket Constituents (GSTHLOTO) as of November 14, 2014

Company	Ticker	YTD return	Market cap (\$bn)	Avg. daily volume as % of free float cap	Company	Ticker	YTD return	Market cap (\$bn)	Avg. daily volume as % of free float cap
CONSUMER DISCRETIONARY					INDUSTRIALS				
Federal-Mogul Holdings Corp	FDML	(23)%	\$2	0.2%	Rollins, Inc.	ROL	10 %	\$5	0.3%
Thomson Reuters Corporation	TRI	5	30	0.3	Donaldson Company, Inc.	DCI	(1)	6	0.3
Churchill Downs Incorporated	CHDN	8	2	0.4	Moog Inc. Class A	MOG.A	9	3	0.3
Loral Space & Communications Inc.	LORL	(8)	2	0.4	General Electric Company	GE	(3)	265	0.4
Morningstar, Inc.	MORN	(11)	3	0.4	HNI Corporation	HNI	24	2	0.4
Choice Hotels International, Inc.	CHH	9	3	0.4					
CONSUMER STAPLES					Automatic Data Processing, Inc.	ADP	22 %	\$41	0.4%
	SEB	23 %	\$4	0.2%	0,	APH	15	φ 4 1	
Seaboard Corporation		/	* .		Amphenol Corporation Class A				0.4
Harbinger Group Inc.	HRG PM	10 4	3	0.3	National Instruments Corporation	NATI	2	4	0.4
Philip Morris International Inc.		-	137	0.3	AVX Corporation	AVX	-	2	0.4
Procter & Gamble Company	PG LNCE	11 6	242 2	0.3	ANSYS, Inc.	ANSS	(9)	7 162	0.4
Snyder's-Lance, Inc.	LNCE	ь	2	0.3	International Business Machines Corporat	JKHY	(10) 3	102	0.4 0.4
ENERGY					Jack Henry & Associates, Inc. Blackbaud, Inc.	BLKB	3 14	2	
	XOM	(2)0/	£400	0.3%	•	SSNC	12	4	0.4 0.4
Exxon Mobil Corporation		(3)%	\$408	0.3%	SS&C Technologies, Inc.			4	0.4
Chevron Corporation	CVX SLB	(4) 7	224 127	0.5	Solera Holdings, Inc.	SLH	(24)	4	0.4
Schlumberger NV ConocoPhillips	COP	, 5	88	0.5	MATERIALS				
Conocorninps	COP	5	00	0.5	Tahoe Resources Inc.	TAHO	2 %	\$3	0.1%
FINANCIALS					Aptargroup, Inc.	ATR	(2)	φ3 4	0.1 /6
CNA Financial Corporation	CNA	(4)%	\$11	0.1%	Aptargroup, inc.	AIIX	(2)	7	0.4
Erie Indemnity Company Class A	ERIE	20	5	0.1	TELECOMMUNICATION SERVICES				
White Mountains Insurance Group, Ltd.	WTM	5	4	0.2	AT&T Inc.	Т	7 %	\$182	0.5%
First Citizens BancShares, Inc. Class A	FCNCA		2	0.2				*	
Markel Corporation	MKL	21	10	0.3	UTILITIES				
Loews Corporation	L	(11)	16	0.3	MGE Energy, Inc.	MGEE	18 %	\$2	0.2%
BOK Financial Corporation	BOKF	4	5	0.3	37 ,				
Berkshire Hathaway Inc. Class B	BRK.B	23	357	0.3					
International Bancshares Corporation	IBOC	4	2	0.3					
HEALTH CARE									
Johnson & Johnson	JNJ	21 %	\$305	0.3%					
QIAGEN NV	QGEN	(1)	6	0.4					
Cantel Medical Corp.	CMN	20	2	0.4					
Neogen Corporation	NEOG	(8)	2	0.4					
Bio-Rad Laboratories, Inc. Class A	BIO	(8)	3	0.4					
West Pharmaceutical Services, Inc.	WST	6	4	0.4	GSTHLOTO Median		5 %	\$4.4	0.4%
Merck & Co., Inc.	MRK	22	170	0.4	Median of 1500 largest US Stocks		10	4.7	0.8

Source: FactSet, Lionshares, and Goldman Sachs Global Investment Research.

High Turnover Basket Constituents (GSTHHITO)

Our high turnover basket contains 50 stocks from the top half of the Russell 3000 (ranked by market cap) with the highest trailing 12-month average of daily shares traded divided by share float outstanding. The median stock averages 2.8% daily turnover versus 0.8% from our universe of selected stocks. Constituents of the S&P 500 index account for 10% of the stocks in the high turnover basket.

Exhibit 28: Goldman Sachs High Turnover Basket Constituents (GSTHHITO) as of November 14, 2014

Company	Ticker	YTD return	Market	Avg. daily volume as % of free float cap	Company	Ticker	YTD return	Market	Avg. daily volume as % of free float cap
CONSUMER DISCRETIONARY	TICKET	return	cap (ψbii)	noat cap	INDUSTRIALS	HICKEI	return	cap (ψbii)	поат сар
Tesla Motors. Inc.	TSLA	69 %	\$31	8.9%	SolarCity Corp.	SCTY	(6)%	\$5	10.4%
Netflix, Inc.	NFLX	4	23	6.4	JetBlue Airways Corporation	JBLU	45	4	2.4
KB Home	KBH	(6)	2	5.6	Proto Labs, Inc.	PRLB	(10)	2	2.2
Groupon, Inc. Class A	GRPN	(36)	5	4.8	Hertz Global Holdings, Inc.	HTZ	(22)	10	2.1
Deckers Outdoor Corporation	DECK	10	3	3.6	Terex Corporation	TEX	(32)	3	2.1
Standard Pacific Corp.	SPF	(17)	2	3.3	Telex Corporation	ILX	(32)	3	-
Standard Facilité Corp.	51 1	(17)	2	5.5	INFORMATION TECHNOLOGY				
CONSUMER STAPLES					SunPower Corporation	SPWR	(8)%	\$4	8.1%
Keurig Green Mountain, Inc.	GMCR	106 %	\$25	3.1%	Yelp Inc. Class A	YELP	(16)	5	7.4
Rite Aid Corporation	RAD	8	5	2.9	First Solar, Inc.	FSLR	(12)	5	7.3
Nu Skin Enterprises, Inc. Class A	NUS	(72)	2	2.5	Zynga Inc. Class A	ZNGA	(28)	2	4.9
Dean Foods Company	DF	(2)	2	2.3	Zillow. Inc. Class A	Z	44	4	4.6
Pilgrim's Pride Corporation	PPC	90	8	2.3	Pandora Media, Inc.	P	(24)	4	4.3
g					SunEdison, Inc.	SUNE	27	5	3.8
ENERGY					Advanced Micro Devices, Inc.	AMD	(31)	2	3.8
PBF Energy, Inc. Class A	PBF	(8)%	\$2	3.4%	Facebook, Inc. Class A	FB	36	195	3.7
Peabody Energy Corporation	BTU	(40)	3	2.8	Trulia. Inc.	TRLA	41	2	3.7
Western Refining, Inc.	WNR	4	5	2.8	,				
Continental Resources, Inc.	CLR	(6)	20	2.6	MATERIALS				
,		` '			United States Steel Corporation	Х	23 %	\$5	5.0%
FINANCIALS					U.S. Silica Holdings, Inc.	SLCA	26	2	4.8
Nationstar Mortgage Holdings Inc.	NSM	(23)%	\$3	4.1%	-				
Radian Group Inc.	RDN	19	3	2.9	TELECOMMUNICATION SERVICES				
MGIC Investment Corporation	MTG	8	3	2.4	T-Mobile US, Inc.	TMUS	(17)%	\$23	2.3%
NorthStar Realty Finance Corp.	NRF	50	4	2.2					
Ocwen Financial Corporation	OCN	(62)	3	2.2	UTILITIES				
Wisdomtree Investments, Inc.	WETF	(13)	2	2.1	NRG Energy, Inc.	NRG	12 %	\$11	1.2%
MBIA Inc.	MBI	(14)	2	2.1					
Ryman Hospitality Properties, Inc.	RHP	23	3	1.8					
DCT Industrial Trust Inc.	DCT	21	3	1.8					
HEALTH CARE									
ACADIA Pharmaceuticals Inc.	ACAD	8 %	\$3	2.9%					
Auxilium Pharmaceuticals, Inc.	AUXL	55	2	2.6					
Clovis Oncology, Inc.	CLVS	(12)	2	2.3					
Intercept Pharmaceuticals, Inc.	ICPT	132	4	2.3					
Molina Healthcare, Inc.	MOH	43	2	2.2					
NPS Pharmaceuticals, Inc.	NPSP	(1)	3	2.1	GSTHHITO Median		1 %	\$3.2	2.8%
Lannett Company, Inc.	LCI	41	2	1.8	Median of 1500 largest US Stocks		10	4.7	0.8

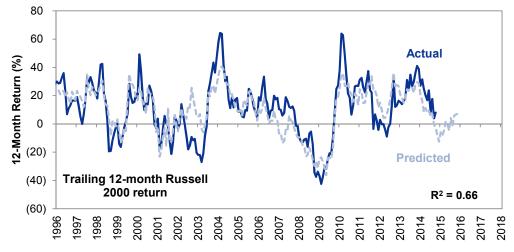
Source: FactSet, Lionshares, and Goldman Sachs Global Investment Research.

Size will trade sideways in 2015

Strong US economic growth but still-high valuations suggest large-cap and small-cap stocks will generate similar returns of roughly 5% in 2015. However, on a risk-adjusted basis we continue to prefer large-caps.

Since 1995, valuation and forward economic growth have been the primary drivers of Russell 2000 returns. Continued above-trend U.S. economic growth, particularly as foreign growth stumbles, will provide a tailwind for small-caps. However, valuations remain stretched, and Fed tightening poses potential headwinds for small-caps in 2H 2015.

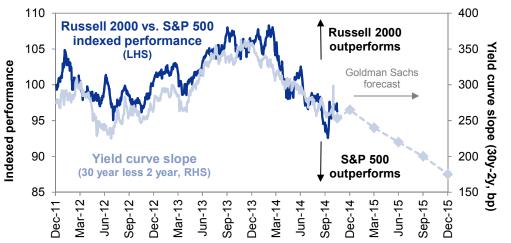
Exhibit 29: Our model estimates Russell 2000 will return 6% during the next 12 months as of November 14, 2014



Source: Goldman Sachs Global Investment Research.

The recent tight relationship between Russell 2000 relative performance and the slope of the US yield curve highlights the risk to small-caps from the Fed and global growth. The Russell 2000 has lagged the S&P 500 by more than 1000 bp YTD (2% vs. 12%) as the term structure flattened. Relative performance and yield curve slope reflect investor concerns over risks to growth, particularly from economies in Europe and Asia, as well as expectation of Fed policy tightening in 2015.

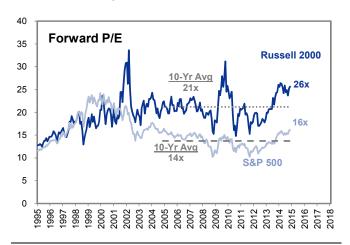
Exhibit 30: Small-caps have underperformed in 2014 as the yield curve flattened as of November 14, 2014



Source: FactSet and Goldman Sachs Global Investment Research.

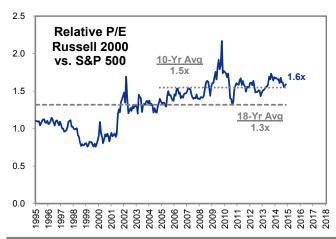
Dollar strength and comparatively weak foreign GDP should be tailwinds to small-cap returns relative to large caps. Russell 2000 EPS and performance are highly levered to US GDP growth, which we expect will continue to grow at an above-trend 3.1% pace in 2015. Roughly 80% of Russell 2000 sales are domestic, explaining the historical pattern of small-cap outperformance as USD strengthens – a trend we expect will persist in 2015.

Exhibit 31: Russell 2000 NTM P/E is 10% above average as of November 14, 2014



Source: Compustat, I/B/E/S, and Goldman Sachs Global Investment Research.

Exhibit 32: Russell 2000 relative valuations vs. S&P 500 as of November 14, 2014

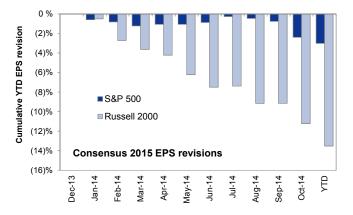


Source: Compustat, I/B/E/S, and Goldman Sachs Global Investment Research.

However, small-cap valuation remains extended on an absolute and relative basis.

Russell 2000 continues to trade roughly 20% above its trailing 10-year average P/E (Exhibits 31 and 32). The relative valuation of the Russell 2000 versus the S&P 500 is close to the 10-year average largely because of the 13% YTD negative earnings revisions for the small-cap index compared with just 3% negative earnings revision for the S&P 500 (Exhibits 33 and 34). Despite the revisions, consensus still expects Russell 2000 EPS growth of 30% in 2015, compared with 10% for S&P 500.

Exhibit 33: 2015 EPS revisions for small- and large-caps as of November 14, 2014



Source: FactSet and Goldman Sachs Global Investment Research.

Exhibit 34: Russell 2000 relative revisions vs. S&P 500 as of November 14, 2014



Source: FirstCall and Goldman Sachs Global Investment Research.

Sectors: Screening for outperformance over a 12-month horizon

We recommend investors overweight Information Technology, Energy, and Telecom Services and Underweight Consumer Discretionary, Industrials, and Materials. We seek to identify sectors likely to out-perform and under-perform the S&P 500 over a 12-month horizon. Given we forecast a modest 5% return for the S&P 500 index in 2015, and we expect return dispersion will remain low, our recommended sector tilts are only 100 bp (Exhibit 35).

Exhibit 35: Goldman Sachs recommended sector weightings

as	ot	November	14, 2014	

	Sector	Weighting	S						
	Goldman Sachs	Current	GS					2014 YTD	
	Recommended	S&P 500	Overweight /	NTM	GS EPS	Growth		Realized	Sharpe
Sectors	Sector Weightings	Weight	Underweight	P/E	2015	2016	Return	Volatility	Ratio
Information Technology		20 %	100 bp	16.2 x	9 %	6 %	19 %	13 %	1.4
Energy	Overweight	9	100	14.0	(12)	8	(1)	15	(0.1)
Telecom Services		2	100	14.5	4	4	11	12	0.9
Financials		16	0	13.9	9	11	12	13	0.9
Health Care	Neutral	14	0	17.4	8	11	23	14	1.6
Consumer Staples	Neutrai	10	0	18.9	6	3	14	9	1.5
Utilities		3	0	16.6	7	5	22	13	1.6
Consumer Discretionary		12	(100)	18.2	6	6	5	13	0.4
Industrials	Underweight	10	(100)	16.5	5	7	9	13	0.7
Materials		3	(100)	16.8	(9)	7	8	13	0.6
S&P 500		100 %	0 bp	16.1 x	5 %	8 %	12 %	11 %	1.1

Source: FactSet, FirstCall, I/B/E/S, and Goldman Sachs Global Investment Research.

Our sector allocation model combines 29 sector fundamentals and macro factors to forecast 12-month excess returns relative to the S&P 500. Roughly half of the inputs are sector-specific fundamentals relating to valuation, earnings growth, return on capital, and return to shareholders. The other half of the metrics incorporate macro variables such as interest rates, inflation, risk sentiment, oil prices, the US dollar, and stage of the business cycle (Exhibits 36 and 37).

Based on data since 1994, the model explains 60%-80% of rolling 12-month returns for most sectors. The best results from the model were generated for the Materials sector (R² of 82%) and the lowest explanatory power for the Financials sector (57%).

In addition to model-estimated returns, our sector allocation recommendations incorporate bottom-up views from our equity research analysts as well as thematic undercurrents that we expect will drive market performance in 2015.

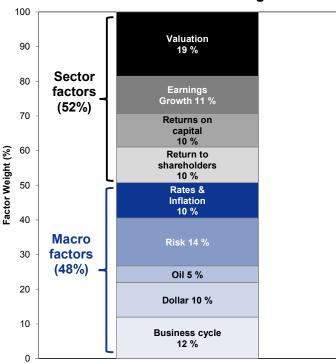
Information Technology at the sector level benefits from attractive earnings growth and shareholder returns while at the macro level our overweight recommendation is supported by trends in interest rates, inflation, oil, and the US dollar. Information Technology has rallied 19% YTD and accounts for 20% of the S&P 500 equity capitalization, the largest weight of any of the ten sectors in the index. We forecast Technology will post the fastest EPS growth in 2015 at 9% compared with 5% for the S&P 500. However, margins are almost twice as high as other sectors of the market (17% vs. 9%). Tech is the largest payer of S&P 500 dividends and has the highest gross buyback yield in the market.

Energy is the worst performing sector YTD and the only sector with a negative return (-1%). The key to our overweight sector recommendation is the 12-month horizon because obviously the 30% plunge in Brent oil price since June is a gale force headwind for near-term performance. Our model suggests attractive current valuation and return to shareholders will support Energy sector outperformance during the next year.

Exhibit 36: Sector-specific and macro factors in our sector allocation model as of November 14, 2014

Category Variable P/E P/B Valuation EV/Sales EV/EBITDA Long-Term Growth **Earnings Growth** 2-Year Ahead EPS Growth Sector-1-Year Ahead EPS Growth **Specific** ROA **Factors** ROE Returns on capital ROIC Operating Margins Dividend yield **Returns to Shareholders** Payout ratio Free cash flow yield Five-year vs. fed funds slope Five- vs. two-year slope Rates & Inflation Ten- vs. two-year slope Headline CPI Core CPI Credit spreads Risk Volatility (normalized) Macro Oil prices, YoY change **Factors** Oil Prices Oil curve slope GS Trade-Weighted Dollar **US Dollar** DXY Index ISM Manufacturing Unemployment gap **Business Cycle** Real GDP GS GLI

Sector Model Factor Weights



Source: FactSet, FirstCall, I/B/E/S, and Goldman Sachs Global Investment Research.

Exhibit 37: Sector-specific and macro factors in our sector allocation model as of November 14, 2014

		Sector-Sp	ecific Fact	ors		Ma	acro Facto	ors	
	Valuation	Earnings Growth	Returns on Capital	Returns to Shareholders	Rates & Inflation	Risk	Oil	Dollar	Business Cycle
Information Technology	-	+	-	+	+	-	+	+	
Energy	+		-	+	+		-	+	-
Telecom Services	+	-	-	+	-		+	-	+
Financials				-	-				-
Health Care	-	-	+	+				+	+
Consumer Staples	+				+			-	
Utilities	-	+	+		+		-		+
Consumer Discretionary	-	-	+	+	-			-	+
Industrials		-	-		-	+		+	-
Materials	+	+	-	-	+		-		

Source: Goldman Sachs Global Investment Research.

Exhibit 38: Sector absolute and historical relative valuation as of November 14, 2014

Aggregate valuation metrics

Standard deviation vs. 10-year history (z-score)

	EV/ Sales	EV/ EBITDA	Price/ Book	FCF Yield	PEG Ratio	NTM P/E		EV/ Sales	EV/ EBITDA	Price/ Book	FCF Yield	P/E	PEG Ratio	Median Z-Score
S&P 500	1.9x	9.6x	2.8x	4.5 %	1.5x	16.1x	S&P 500	2.0	0.6	0.8	1.0	1.6	1.7	1.3
Consumer Staples	1.5	11.9	4.9	4.7	2.2	18.9	Telecommunication Services	(0.6)	(1.0)	3.3	0.8	(1.0)	(0.9)	(0.8)
Consumer Discretionary	1.7	9.6	4.4	4.0	1.2	18.2	Energy	(1.4)	(1.1)	(2.2)	0.5	0.1	(0.4)	(0.7)
Health Care	2.0	12.5	4.1	5.0	1.5	17.4	Utilities	NM	(0.4)	(1.1)	(0.2)	(0.4)	(0.3)	(0.4)
Materials	1.9	9.6	3.1	3.1	1.5	16.8	Financials	NM	NM	(0.6)	NM	(0.3)	0.1	(0.3)
Utilities	NM	9.0	1.8	0.0	3.2	16.6	Consumer Discretionary	0.4	(0.3)	1.3	(0.1)	(0.4)	(1.0)	(0.2)
Industrials	2.1	11.1	3.4	4.9	1.5	16.5	Information Technology	1.5	(0.1)	(0.1)	(0.7)	(0.5)	0.3	(0.1)
Information Technology	3.2	10.8	4.3	6.2	1.3	16.2	Materials	0.1	(0.1)	(0.1)	1.0	(0.2)	(0.1)	(0.1)
Telecommunication Services	2.3	5.7	3.3	6.9	2.2	14.5	Industrials	(1.4)	(0.3)	0.3	0.5	(0.5)	0.2	(0.0)
Energy	1.3	6.0	1.9	1.1	1.2	14.0	Health Care	0.4	2.0	1.6	0.9	0.4	(0.7)	0.7
Financials	NM	NM	1.4	NM	1.5	13.9	Consumer Staples	(0.2)	1.1	1.1	(1.2)	1.0	1.4	1.0

Note: S&P valuation calculated on an absolute basis. Sector valuations calculated relative to S&P 500.

Source: FactSet, Compustat, FirstCall, I/B/E/S, and Goldman Sachs Global Investment Research.

At the commodity level, we have a bearish medium-term oil outlook (see *The New Oil Order: OPEC loses pricing power, shale shifts to the margin*, October 26, 2014). Our 2015 forecast equals \$84 Brent/\$74 WTI which we believe will stimulate a reduction in Saudi production and in US shale growth. Refiners represent one of the few Energy sub-sectors that can grow cash flow in a declining crude price environment (see *Breakthrough the noise: Resume at Attractive given FCF, midstream and wider spreads*, November 17, 2014). US refiners have an average upside to GS target price of 25% during the next six months.

Telecom Services has returned 11% YTD and trades at the largest relative multiple discount versus the S&P 500 based on valuation during the past decade. In addition to valuation, the sector is attractive based on returns to shareholders. Telecom has a 4.7% dividend yield in 2015, highest in the S&P 500. However, the likelihood of a hike in rates in 3Q 2015 represents a potential headwind to returns. The sector accounts for 2% of S&P 500 market cap with two firms accounting for more than 90% of the equity cap of the sector. Our analyst Brett Feldman believes towers represent the best fundamental story in the telecom sector with a demand cycle that could last 10 years. We project a 50% rise in the spectrum in use during the next decade (see *Telecom Services: The urge to converge*, Sept. 2, 2014).

Industrials should underperform in 2015 as weak foreign economic growth and falling commodity prices weigh on the foreign-exposed cyclical sector. Industrials will feel the direct impact of the sharp deceleration in energy-related capex. Some industrial firms will benefit from lower input costs as a result of commodity price declines, but others will feel negative effects as investment spending in the energy and agriculture industries slows. Energy firms accounted for one-third of S&P 500 capex for each of the past four years but the collapse in crude prices led to the cancellation of many projects. Earnings growth, return on capital, inflation, and interest rates will impede Industrials performance next year.

Consumer Discretionary has returned just 5% YTD, ranking behind all other sectors other than Energy. Earnings growth, interest rates, and inflation are factors that our sector allocation model indicates will weigh on Consumer Discretionary returns during the next 12 months. At an 18.2x forward P/E multiple, the sector still trades a 20% premium to the S&P 500, compared with a long-term average of parity. Investors should note that hedge funds have 22% of their net exposure to stocks in the Consumer Discretionary sector.

Materials faces the macro headwind of slowing emerging market demand led by China. Return on capital and returns to shareholders are among the metrics that suggest Materials will lag the S&P 500 during the next 12 months. We expect the sector's EPS will fall 9% next year as foreign growth struggles and commodity prices remain low.

Exhibit 39: Share of forward return explained by model as of November 14, 2014

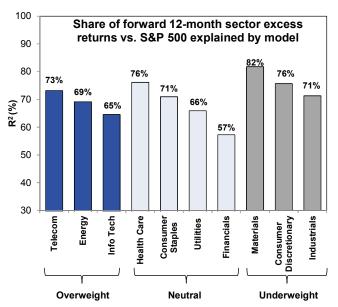


Exhibit 40: Sector composition of consensus 2015 DPS as of November 14, 2014

	Marke	t cap	2015E DPS						
Sector	(\$Bil)	Share	Points	Share	Yield	Growth			
Info Tech	\$3,589	20 %	\$6.53	15 %	1.6 %	10 %			
Financials	2,967	16	6.45	15	1.9	14			
Consumer Staples	1,766	10	5.45	13	2.7	7			
Energy	1,619	9	5.07	12	2.8	10			
Health Care	2,552	14	4.65	11	1.6	10			
Industrials	1,901	10	4.85	11	2.3	12			
Consumer Discretionary	2,125	12	3.93	9	1.6	14			
Utilities	558	3	2.28	5	3.6	4			
Telecom Services	449	2	2.40	6	4.7	5			
Materials	594	3	1.54	4	2.3	10			
S&P 500	\$18,120	100 %	\$43.15	100 %	2.1 %	10 %			

Source: Compustat and Goldman Sachs Global Investment Research.

Source: Compustat, Bloomberg, and Goldman Sachs Investment Research.

Dividend growth remains robust. Both our top-down S&P 500 dividend growth estimates and the market-implied levels suggest CAGR dividend growth of roughly 5% during the next ten years. We forecast 7.7% growth in 2015 and 6.9% growth in 2016. Seven of 10 sectors are expected to grow dividends by 10% or more in 2015 (Exhibit 40).

How stocks will respond to the first Fed tightening in 2015 is a key issue for equity fund managers and a major focus of this report. We expect a benign market reaction at the index level. However, sector differences will likely be pronounced. History shows that during the six months before the Fed hiked for the first time the US market generated positive return averaging 7% led by cyclical sectors while defensives sectors lagged (Exhibit 41). Equity returns after the initial tightening were mostly negative with the notable exception of 1999 when the Tech bubble was still inflating and the sector soared by 35%.

Exhibit 41: Sector performance 6 months before and after first fed funds rate increase

	6-Months PRECEDING First Rate Hike											
	Feb 1994	Jun 1999	Jun 2004	Avg								
S&P 500	9 %	10 %	3 %	7 %								
Sectors vs. S&P 500												
Materials	8 pp	15 pp	(3)pp	7 pp								
Information Technology	8	12	(3)	6								
Industrials	4	5	4	4								
Energy	(6)	5	9	3								
Consumer Discretionary	6	4	(4)	2								
Telecom	(11)	5	1	(1)								
Financials	(4)	(0)	(1)	(2)								
Health Care	6	(15)	(1)	(3)								
Consumer Staples	1	(16)	3	(4)								
Utilities	(15)	(9)	0	(8)								

6-Months **FOLLOWING First Rate Hike** Feb Jun Jun 1994 1999 2004 Avg 8 % (3)% 9 % 5 % 4 pp 1 pp (7)pp 6 pp 35 2 (4)11 (2)(6)3 (2)(11)9 (0)(5)(3)4 (2)8 2 4 (7) 3 (15)1 (4)2 (13)(8)(6)(0)(5)(4) (7) (7)(21)(5)

Source: Factset, Haver, and Goldman Sachs Global Investment Research.

Selected stocks in two or more recommended thematic baskets

Exhibit 42: Stocks in two or more recommended thematic baskets as of November 14, 2014

							Valua	ation	Upside	GSTHAINT	GSTHCASH	_{GSTHLOTO}	ΑĽ	GSTHHVIP
			YTD	Market	2015 (rowth	NTM	EV/	to GS	Ŧ	Ŧ	Ĭ	LOW VAL	Ę
Company	Ticker	Price	Return	Cap (bn)	EPS	Sales	P/E	Sales	Target	જી	လွ	છ	70	જી
CONSUMER DISCRETION	DNARY													
CBS Corp.	CBS	\$53	(16)%	\$28	16 %	3 %	14.7x	2.5x	7 %		Х			Х
Dollar General	DG	65	7	20	14	9	17.1	1.2	NM	Х				Х
DIRECTV	DTV	88	27	44	5	5	14.3	1.9	NM		Х			Х
General Motors	GM	32	(20)	51	61	3	7.6	0.4	48				Х	Х
Kohl's Corp.	KSS	57	3	12	9	1	13.5	8.0	(14)		Х		Х	
Macy's Inc	M	62	18	22	12	2	13.3	1.0	8	Х	Х			
CONSUMER STAPLES														
CVS Health Corp.	CVS	\$89	26 %	\$103	14 %	6 %	18.4x	0.8x	(4)%	Х	Х			
Kroger Co.	KR	58	48	28	10	5	16.6	0.4	(8)	Х	Х			
Walgreen Co.	WAG	67	19	64	13	29	18.4	0.9	NM	Х				Х
ENERGY														
Chevron Corp.	CVX	\$116	(4)%	\$221	(5)%	(6)%	11.8x	1.1x	NM			Х	Х	
Hess Corp.	HES	83	1	26	(20)	(27)	21.7	2.2	NM		Х			Х
Marathon Petroleum	MPC	92	2	26	13	(3)	9.7	0.3	NM	Х	Х			
FINANCIALS														
American Intl Group	AIG	\$54	6 %	\$77	6 %	NM	11.3x	NM	13 %				Х	Х
Berkshire Hathaway	BRK.B	146	23	358	8	NM	23.7	NM	NM			Х		х
Citigroup Inc.	С	53	3	162	54	NM	10.1	NM	1				Х	Х
XL Group Plc	XL	35	10	9	(6)	NM	11.0	NM	1		Х		Х	

Source: Goldman Sachs Global Investment Research.

GSTHAINT = High domestic sales exposure (see pages 32-33)

GSTHCASH = Total cash return to shareholder (see pages 34-35)

GSTHLOTO = Low Turnover (see pages 16-17)

Low Val = Low valuation (see pages 36)

GSTHHVIP = Hedge Fund Very Important Positions

Exhibit 42 cont'd: Stocks in two or more recommended thematic baskets as of November 14, 2014

							Valua	ation	Upside	GSTHAINT	GSTHCASH	GSTHLOTO	4	GSTHHVIP
			YTD	Market	2015	Frowth	NTM	EV/	to GS	THA	₹ SE	Ħ	LOW VAL	Ŧ
Company	Ticker	Price	Return	Cap (bn)	EPS	Sales	P/E	Sales	Target	જી	જી	છ	07	<u> ဗ</u>
HEALTH CARE														
Aetna Inc.	AET	\$84	24 %	\$30	7 %	7 %	12.1x	0.6x	5 %	Х			х	
Cigna Corp.	CI	102	17	27	10	9	12.8	8.0	6		Х		Х	
Quest Diagnostics	DGX	62	19	9	8	2	14.4	1.7	27		Х		Х	
Express Scripts Holding	ESRX	78	11	58	12	2	14.6	0.7	(1)	Х	Х		Х	
Humana Inc.	HUM	136	32	21	16	11	15.9	0.3	15	Х			Х	
WellPoint Inc.	WLP	125	37	34	7	8	13.5	0.4	5	Х	Х		Х	
INDUSTRIALS														
Delta Air Lines	DAL	\$44	61 %	\$37	25 %	4 %	10.9x	1.1x	51 %				Х	Х
INFORMATION TECHNOLO	OGY													
Apple Inc.	AAPL	\$114	45 %	\$684	17 %	12 %	15.1x	3.7x	9 %		Х			Х
Automatic Data Processing	ADP	85	22	41	13	(1)	27.2	3.1	5	Х		Х		
First Solar Inc.	FSLR	48	(11)	5	64	15	12.8	1.2	(9)	Х			Х	
Corning Inc.	GLW	20	17	26	10	2	13.0	2.7	(2)		Х		Х	
Juniper Networks	JNPR	21	(7)	9	20	(3)	14.4	1.7	10		Х		Х	
Micron Technology	MU	33	50	35	13	11	9.3	2.3	(11)				Х	х
Xerox Corp.	XRX	13	12	15	5	(1)	11.5	1.1	(18)		Х	l	Х	
TELECOM SERVICES														
AT&T Inc.	T	\$36	8 %	\$186	2 %	2 %	13.9x	2.0x	NM	Χ		Х	Х	
S&P 500			12 %		10 %	4 %	16.1x	1.9x	3 %					

Source: Goldman Sachs Global Investment Research.

GSTHAINT = High domestic sales exposure (see pages 32-33)

GSTHCASH = Total cash return to shareholder (see pages 34-35)

GSTHLOTO = Low Turnover (see pages 16-17)

Low Val = Low valuation (see pages 36)

GSTHHVIP = Hedge Fund Very Important Positions

2015 Global equity market returns: Japan, Asia-Pacific, Europe, US

We forecast positive equity returns for all four major global equity indices. However, the ranked order of returns depends on whether one is a US dollar-based investor or measures returns in local currency terms. Goldman Sachs Economics expects the euro and the yen will weaken vs. the US dollar by 8% and 12%, respectively, during the next year.

In US dollar terms, we forecast an 11% total return for Asia-Pacific ex Japan (MXAPJ), 8% for the TOPIX, 5% for STOXX 600, and 5% for the S&P 500 (Exhibit 43). The 20% local currency return for TOPIX will fall to 8% in USD terms after adjusting for the plunging yen.

For US equity investors, we recommend owning domestic stocks with high US sales and avoiding exposure to US stocks with high European revenues (Exhibit 44).

Volume and price trends support this strategy. The wide disparity in GDP growth rates means differential end-demand. Prices will be a headwind for exporters. See pages 32-33 for a description and the constituents of our high US sales exposure basket (GSTHAINT).

Exhibit 43: Global equity market valuation and return forecasts: Japan, Asia-Pacific, Europe, US as of November 14, 2014

															12-m	onth
	Price	EP	S Fore	cast	EPS G	rowth	NTM	P/E	EV/	Price/	FCF	Div	Net		Total F	Return
	14-Nov-14	2014	2015	2016	2015	2016	Current	2015	EBITDA	Book	Yield	Yield	Margin	ROE	Local	USD
TOPIX	1400	¥ 91	¥ 111	¥ 121	22 %	9 %	13.9 x	12.7 x	8.1 x	1.3 x	4.9 %	1.9%	4.2 %	8.7 %	20 %	8 %
Asia Pac (Ex-Japan)	480	\$ 37	\$ 40	\$ 43	8	10	12.3	12.1	7.1	1.6	2.3	3.2	6.9	12.5	14	11
STOXX Europe 600	336	€ 22	€ 23	€ 25	6	8	14.6	14.4	8.3	1.8	4.1	3.7	6.4	9.3	12	5
S&P 500	2040	\$ 116	\$ 122	\$ 131	5	8	16.9	16.7	9.6	2.8	4.5	2.1	9.1	14.9	5	5

Asia Pac (Ex-Japan) EPS integers are in USD whereas EPS growth rates are local currency effective.

TOPIX data based on March-ending fiscal year. US, Europe and AEJ data based on December-ending fiscal year

Source: FactSet and Goldman Sachs Global Investment Research.

Exhibit 44: US vs. Europe geographic sales basket as November 14, 2014



Source: FactSet and Goldman Sachs Global Investment Research

Exhibit 45: Global equity market performance 2014 YTD as of November 14, 2014

	Pri	ice Returr	า (%) US D	ollar	Local
Market	1-Week	1-Month	3-Month	2014 YTD	Currency
U.S. (S&P 500)	0 %	9 %	4 %	10 %	10 %
China (MSCI China)	2	5	(3)	2	2
Australia (ASX 200)	(0)	5	(8)	(1)	2
Mexico (Bolsa)	(3)	(0)	(7)	(2)	2
Japan (TOPIX)	1	6	(3)	(3)	8
UK (FTSE 100)	0	2	(7)	(7)	(1)
Korea (KOSPI)	(0)	(2)	(13)	(7)	(3)
Spain (IBEX 35)	1	(2)	(8)	(7)	2
Europe (DJ Stoxx 600)	1	3	(5)	(7)	2
Brazil (Bovespa)	(5)	(18)	(19)	(9)	1
France (CAC 40)	1	1	(7)	(11)	(2)
Germany (Dax)	0	3	(6)	(12)	(3)
Average	(0)%	1 %	(7)%	(5)%	2 %

Source: FactSet and Goldman Sachs Global Investment Research

Exhibit 46: Goldman Sachs global equity market earnings, price, and valuation forecasts, 2014-2018E as of November 19, 2014

	GS EPS Forecasts						GS Index forecast				Price	returns	12-month forward P/E				Chang	e in P/E
						CAGR		Year	-End			CAGR		Yea	r-End			CAGR
	2015	2016	2017	2018	Total	2015-18	2014	2015	2016	2017	Total	2014-17	2014	2015	2016	2017	Total	2014-17
TOPIX	¥ 111	¥ 121	¥ 126	¥ 133	20 %	6 %	1425	1650	1800	1900	33 %	10 %	12.9 x	13.7 x	14.2 x	14.3 x	11 %	3 %
STOXX Europe 600	€ 23	€ 25	€ 27	€ 29	24	7	340	365	400	440	29	9	14.6	14.5	14.7	15.2	4	1
Asia Pac (Ex-Japan)	\$ 40	\$ 43	\$ 46	\$ 49	22	7	490	520	570	615	26	8	12.3	12.1	12.3	12.6	3	1
S&P 500	\$ 122	\$ 131	\$ 141	\$ 150	23	7	2050	2100	2200	2300	12	4	16.8	16.0	15.6	15.3	(9)	(3)

Source: Goldman Sachs Global Investment Research.

Exhibit 47: Goldman Sachs global macro forecasts as of November 19, 2014

	units	Current	3m	6m	12m	Target
Ten Year Rates						
US	%	2.3	2.6	2.8	3.0	68 bp
Euro Area (Germany)	%	0.7	1.1	1.2	1.3	51
Japan	%	0.5	0.7	0.7	8.0	32
Currencies						
US Dollar / Yen	\$/¥	116	116	118	120	3 %
Sterling / US Dollar	£/\$	1.56	1.60	1.58	1.53	(2)
Euro / US Dollar	EUR/\$	1.25	1.23	1.20	1.15	(8)
Energy						
Brent Crude Oil	\$/bbl	79	85	80	85	7 %
NYMEX Nat. Gas	\$/mmBtu	4.02	4.00	4.10	4.00	(0)
WTI Crude Oil	\$/bbl	76	75	70	75	(1)
Metals						
LME Copper	\$/mt	6695	6600	6200	6000	(10)%
COMEX Gold	\$/troy oz	1186	1195	1135	1050	(11)

Source: Goldman Sachs Global Investment Research.

Exhibit 48: Goldman Sachs real GDP forecasts 2013-2018E as of November 19, 2014

	2013	2014	2015	2016	2017	2018
China	7.7 %	7.3 %	7.0 %	6.7 %	6.5 %	6.2 %
World	3.0	3.0	3.4	3.7	3.8	3.8
USA	2.2	2.2	3.1	3.0	3.0	2.7
UK	1.7	3.0	2.8	2.8	2.8	2.6
Australia	2.4	2.9	2.0	3.4	4.0	3.6
Spain	(1.2)	1.3	1.6	1.6	1.6	1.7
Germany	0.2	1.3	1.0	1.8	1.4	1.2
Russia	1.3	0.3	1.0	2.1	2.1	2.4
Japan	1.5	0.3	0.9	1.2	0.7	0.9
Euro Area	(0.4)	8.0	0.9	1.4	1.5	1.5
France	0.4	0.4	0.8	1.4	1.5	1.9
Brazil	2.5	0.2	0.7	2.0	3.1	3.4

0.2

0.5

1.6

Goldman Sachs real GDP growth forecasts

Source: Goldman Sachs Global Investment Research.

(1.9)

(0.4)

Italy

1.5

Earnings forecast with sensitivity to shifts in oil price and the dollar

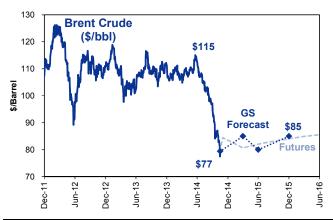
In our October 29 *US Equity Views: Our baseline S&P 500 earnings model and sensitivity analyses,* we explored the impact various macro variables have on 2015 S&P 500 EPS. Variables include US GDP growth, world GDP growth, core inflation, 2-year and 10-year US Treasury yields, crude oil, and the trade-weighted US dollar.

Exhibit 49: S&P 500 sales, margins, and earnings forecasts, 2013-2018E as of November 14, 2014

	Goldman Sachs Top-down Forecast				Consensus Bottom-up				
	2013	2014E	2015E	2016E	2017E	2018E	2014E	2015E	2016E
S&P 500 ex-Financials and Utilities									
Sales Per Share	\$930	\$979	\$1014	\$1076	\$1150	\$1217	\$972	\$1014	\$1065
Growth		5 %	4 %	6 %	7 %	6 %	4 %	4 %	5 %
Profit Margin	8.9%	9.1%	9.1%	9.2%	9.2%	9.0%	9.2%	9.8%	10.5%
EPS	\$82	\$89	\$93	\$99	\$105	\$110	\$90	\$100	\$112
Growth		8 %	4 %	7 %	6 %	4 %	9 %	11 %	12 %
Financials and Utilities EPS	\$25	\$27	\$29	\$32	\$36	\$40	\$27	\$29	\$32
Growth		9 %	9 %	10 %	11 %	11 %	9 %	7 %	9 %
S&P 500 EPS	\$107	\$116	\$122	\$131	\$141	\$150	\$117	\$128	\$143
Growth		9 %	5 %	8 %	8 %	6 %	9 %	10 %	12 %

Source: Compustat, FirstCall, I/B/E/S, and Goldman Sachs Global Investment Research.

Exhibit 50: Brent crude price down 30% since June as of November 14, 2014



Source: Haver and Goldman Sachs Global Investment Research.

Exhibit 52: Euro vs. USD will reach parity by 2017 as of November 14, 2014



Source: Compustat, FactSet; and Goldman Sachs Global Investment Research.

Exhibit 51: Sensitivity of S&P 500 EPS to avg Brent oil price as of November 14, 2014

Sensitivity to change in average 2015 Brent Oil								
Oil Price	\$54	\$64	\$74	\$84	\$94	\$104	\$114	
GDP 2015 2016	3.8 % 4.4	3.6 % 4.0	3.4 % 3.5	3.1 % 3.0	2.9 % 2.5	2.7 % 2.0	2.4 % 1.6	
2015 EPS Level Growth	\$126 9 %	\$125 7 %	\$124 6 %	\$122 5 %	\$121 4 %	\$119 2 %	\$118 1 %	
2016 EPS Level Growth	\$143 13 %	\$139 11 %	\$135 9 %	\$131 8 %	\$128 6 %	\$124 4 %	\$120 2 %	

Source: Goldman Sachs Global Investment Research

Exhibit 53: Minimal impact on EPS from US dollar strength as of November 14, 2014

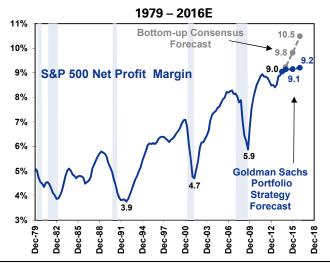
Sensitivity of 2015 S&P 500 EPS to USD (10% change ≈ \$3 of EPS)

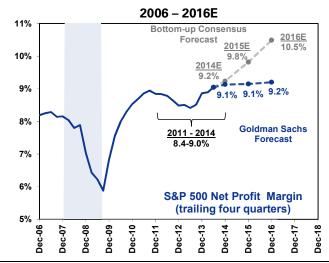
(10 % change ~ \$3 of EF3)							
Trade-weighted _	EP	S					
US dollar	Level	Growth					
20 %	\$115	(0)%					
15	117	1					
10	119	2					
5	120	4					
0	122	5					
(5)	123	7					
(10)	125	8					
(15)	127	9					
(20)	128	11					
	Trade-weighted US dollar 20 % 15 10 5 0 (5) (10) (15)	Trade-weighted US dollar EP 20 % \$115 15 117 10 119 5 120 0 122 (5) 123 (10) 125 (15) 127					

Source: Goldman Sachs Global Investment Research.

Margin forecast for S&P 500 index and sectors

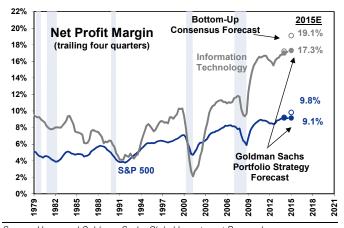
Exhibit 54: S&P 500 net profit margins have hovered around 9.0% since 2011; we expect stable margins through 2018 as of November 14, 2014





Source: Compustat, FirstCall, I/B/E/S, and Goldman Sachs Global Investment Research.

Exhibit 55: Margins: Info Tech vs. S&P 500 as of November 14, 2014



Source: Haver and Goldman Sachs Global Investment Research.

Exhibit 56: Sensitivity: 50 bp shift in margins ≈ \$5 in EPS, as of November 14, 2014

	Sensitivity of 2015 EPS forecast to sales growth and margin									
		2015 Profit Margin								
		8.1 %	8.6 %	9.1 %	9.6 %	10.1 %				
돢	5.6 %	114	119	124	129	134				
Grov	4.6	113	118	123	128	133				
Sales Growth	3.6	112	117	122	127	132				
5 S	2.6	111	116	121	126	131				
2015	1.6	110	115	120	125	130				

Source: Goldman Sachs Global Investment Research.

Exhibit 57: We forecast stable margins of 9.1% in 2014 and 2015; consensus expects expansion to 9.8% in 2015 as of November 14, 2014

	Net Margin				Anr	ual marg	in expansi	on		
	G	S Top-Dow	'n	Bottom-up			GS Top-Down		Bottom-Up	
	2014E	2015E	2016E	2014E	2015E	2016E	2015E	2016E	2015E	2016E
Information Technology	17.0 %	17.3 %	17.3 %	17.2 %	19.1 %	20.1 %	29 bp	1 bp	188 bp	105 bp
Telecom Services	10.3	10.6	10.9	10.2	10.5	10.8	30	32	27	39
Industrials	9.2	9.3	9.5	9.3	9.8	10.5	15	20	58	61
Health Care	8.9	9.1	9.3	9.1	10.3	11.0	20	19	120	72
Energy	8.2	7.4	7.5	8.3	7.7	8.4	(76)	5	(54)	68
Materials	8.0	7.2	7.3	8.0	9.1	10.3	(79)	10	110	119
Consumer Discretionary	6.9	6.9	6.9	6.9	7.5	8.1	5	(5)	55	68
Consumer Staples	6.4	6.5	6.4	6.6	6.6	6.8	11	(10)	7	20
S&P 500 Net Margin	9.1 %	9.1 %	9.2 %	9.2 %	9.8 %	10.5 %	1 bp	5 bp	58 bp	67 bp

Source: Compustat, FirstCall, I/B/E/S, and Goldman Sachs Global Investment Research.

Distribution of Economics forecasts and EPS sensitivity to GDP

Exhibit 58: GDP growth recovers to 3% in 2015-2018E as of November 19, 2014

		•	% Annua	l Change	9	
	2013A	2014E	2015E	2016E	2017E	2018E
Real GDP	2.2%	2.2%	3.1%	3.0%	3.0%	2.7%
Consumer Spending	2.4	2.3	2.9	2.7	2.5	2.2
Business Fixed Investment	3.0	5.8	5.7	5.5	5.5	5.2
Residential Investment	11.9	1.7	9.0	12.3	12.5	10.9
Federal Spending	(5.7)	(1.8)	(0.7)	(1.3)	(0.6)	(0.6)
Net Exports (Bil.)	(420)	(431)	(449)	(485)	(506)	(529)
Inflation						
Headline CPI	1.5	1.7	1.3	2.3	2.3	2.4
Core CPI	1.8	1.8	1.9	2.1	2.2	2.4
Core PCE	1.3	1.4	1.5	1.7	1.9	2.0
Unemployment Rate	7.4	6.2	5.6	5.2	4.8	4.6
Fed Funds Rate	0.1	0.1	0.6	1.6	2.9	3.9
10-year Treasury Rate	3.0	2.5	3.0	3.5	3.8	4.3

Source: Bloomberg and Goldman Sachs Global Investment Research

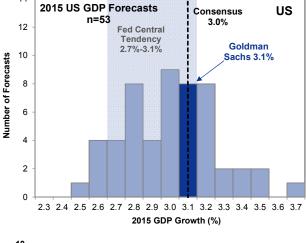
Exhibit 59: EPS sensitivity to US and World ex-US GDP as of November 14, 2014

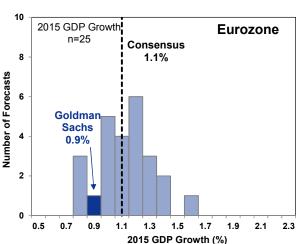
S&P 500 EPS

				US (GDP		
		1.6 %	2.1 %	2.6 %	3.1 %	3.6 %	4.1 %
<u>G</u>	4.8 %	117	120	123	126	129	132
World ex-US GDP	4.3	116	119	122	125	128	131
S	3.8	115	118	121	124	127	130
X	3.3	113	116	119	122	125	128
<u>p</u>	2.8	112	115	118	121	124	127
/o	2.3	110	113	116	119	122	125
>	1.8	109	112	115	118	121	124

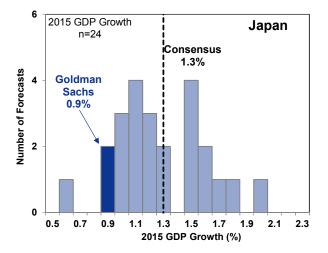
Source: Goldman Sachs Global Investment Research

Exhibit 60: Distribution of 2015 regional GDP growth forecasts: US, Europe, China and Japan as of November 14, 2014





2015 GDP Growth China n=22 Consensus 6 7.1% Goldman Sachs Number of Forecasts 7.0% 0 6.4 6.6 6.8 7.0 7.2 7.4 7.6 7.8 8.0 8.2 2015 GDP Growth (%)

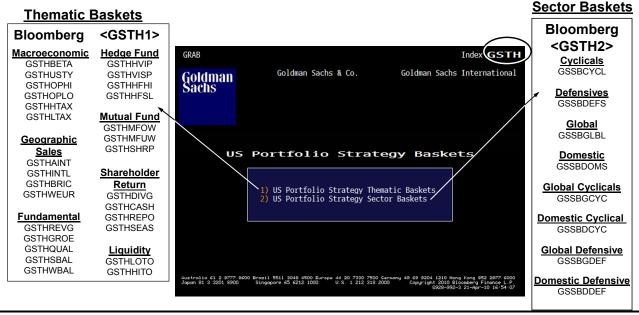


Note: Fed Central Tendency shown as annual average GDP growth.

Source: Blue Chip Economic Forecasts, Consensus Economics, and Goldman Sachs Global Investment Research.

US Portfolio Strategy Thematic and Sector Baskets

Exhibit 61: Type <GSTH> for Goldman Sachs US Portfolio Strategy Baskets on Bloomberg



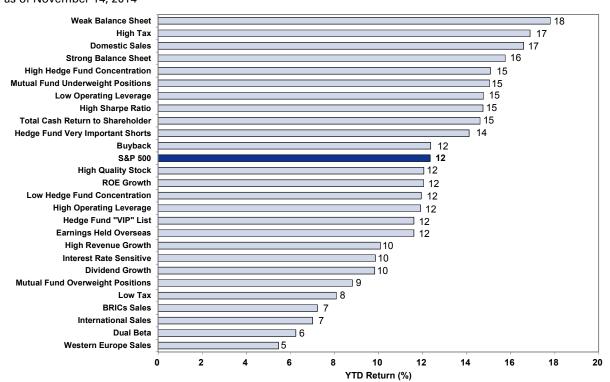
Permission to our GS Portfolio Strategy Baskets

To receive access to the Goldman Sach's US Portfolio Strategy <GSTH> Bloomberg page, please follow the directions below:

- 1. Please go to your Bloomberg terminal and type IAM <go>.
- 2. Take a screen shot of the page.
- Send the attachment and an e-mail to your Goldman Sachs salesperson requesting access to the US Portfolio Strategy Bloomberg <GSTH> page.

Source: Bloomberg and Goldman Sachs Global Investment Research.

Exhibit 62: US Portfolio Strategy Thematic baskets ranked by 2014 YTD performance as of November 14, 2014



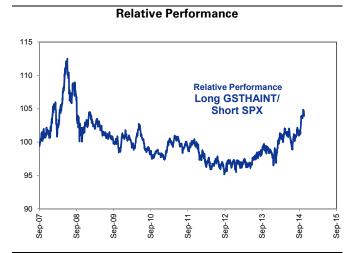
Source: FactSet and Goldman Sachs Global Investment Research.

GSTHAINT – Domestic Sales Basket

Stocks leveraged to domestic growth (Bloomberg ticker: <GSTHAINT>)

Our Domestic Sales basket contains 50 S&P 500 stocks with the highest domestic revenue exposure using 2013 company filings. The median stock in the basket derives 100% of its revenues domestically compared with 71% for the median S&P 500 company and 67% for the S&P 500 in aggregate.

See our report Portfolio Passport: Global Re-entry (July 1, 2014) for more information.



Source: IDC and Goldman Sachs Global Investment Research.

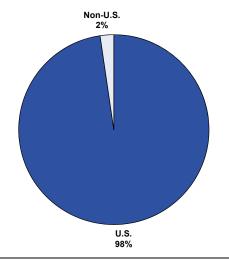
Constituent attributes

- Key Criteria: S&P 500 stocks with highest percentage of domestic sales within each sector.
- Weighting/Sectors: Equal-weighted. Basket constructed to have the same sector composition as the overall market at rebalance.
- Updates: Initiated in September 2007 and last rebalanced in July 2014. Rebalanced annually.

	Perform	Media	n Value	and Gro	owth M	etrics	
	Inception		SPX	2015E	Growth	P/E	Div
	(Sep '07)	YTD	Beta	EPS	Sales	NTM	Yield
GSTHAINT	60.1 %	16.6 %	1.0	11 %	6 %	17.4x	1.5%
GSTHINTL	57.1	7.0	1.0	11	6	15.3	1.6
S&P 500	56.1	11.2	1.0	10	5	17.0	1.7

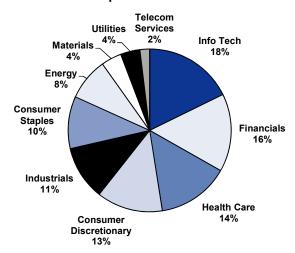
Source: FactSet and Goldman Sachs Global Investment Research.

Exhibit 63: Average regional composition of GSTHAINT



Source: Company filings, FactSet and Goldman Sachs Global Investment Research.

Exhibit 64: Sector composition of GSTHAINT basket



Source: FactSet and Goldman Sachs Global Investment Research.

GSTHAINT: Domestic Sales Basket Constituents

Exhibit 65: Domestic Sales basket constituents (Bloomberg ticker: <GSTHAINT>) as of November 14, 2014

Company	Ticker	Market Cap (\$bn)	Non- U.S. Sales
Information Technology			
Intuit Inc.	INTU	\$26	0 %
Paychex Inc.	PAYX	17	0
Fiserv Inc.	FISV	17	7
Harris Corp.	HRS	7	8
•		5	
First Solar Inc.	FSLR		14
Automatic Data Processing	ADP	41	19
Fidelity National Info Svc.	FIS	17	21
Cognizant Tech Solutions	CTSH	32	22
Alliance Data Systems	ADS	16	23
Basket median Sector median			14 % 53
Financials			
Wells Fargo & Co.	WFC	\$279	0 %
U.S. Bancorp	USB	79	0
PNC Financial Svc. Gp.	PNC	47	0
Charles Schwab	SCHW	38	0
Discover Financial Services	DFS	30	0
BB&T Corp.	BBT	27	0
Equity Residential	EQR	25	0
HCP Inc.	HCP	20	0
Basket median Sector median			0 % 7
Consumer Staples			
CVS Health Corp.	CVS	\$103	0 %
Altria Group Inc.	MO	97	0
Walgreen Co.	WAG	64	0
Reynolds American	RAI	34	0
Kroger Co.	KR	28	0
Basket median Sector median			0 % 23
Consumer Discretionary			
Lowe's Companies	LOW	\$58	0 %
Macy's Inc	M	22	0
Dollar General	DG	20	0
Chipotle Mexican Grill	CMG	21	0
O'Reilly Automotive	ORLY	19	0
Ross Stores Inc.	ROST	17	0
Basket median			0 %
Sector median			24
Energy			
Pioneer Natural Resources	PXD	\$24	0 %
Marathon Petroleum	MPC	26	0
Chesapeake Energy	CHK	15	0
Southwestern Energy	SWN	12	0
Cabot Oil & Gas	COG	14	Ö
5			
Basket median			0 %
Sector median			33

Company	Ticker	Market Cap (\$bn)	Non- U.S. Sales
lealth Care			
UnitedHealth Group	UNH	\$92	0 %
WellPoint Inc.	WLP	34	0
Aetna Inc.	AET	30	0
Humana Inc.	HUM	21	0
DaVita HealthCare Partners	DVA	16	0
Tenet Healthcare	THC	5	0
Express Scripts Holding	ESRX	58	0
Basket median			0 %
Sector median			39
ndustrials			
Union Pacific Corp.	UNP	\$108	0 %
Norfolk Southern	NSC	36	0
CSX Corp. Republic Services	CSX RSG	37 14	0
•	CTAS	8	0
Cintas Corp.	CIAS	0	U
Basket median			0 %
Sector median			37
laterials			
Nucor Corp.	NUE	\$17	0 %
Vulcan Materials	VMC	9	0
Basket median Sector median			0 % 53
Itilities			
Dominion Resources	D	\$42	0 %
Southern Co.	SO	42	0
Basket median			0 %
			0
Sector median			-
Sector median			
elecommunication Services		#400	0.0/
Sector median Services AT&T Inc.	Т	\$186	0 %
elecommunication Services		\$186	0 % 0 %

GSTHAINT median	0 %
S&P 500 median	29

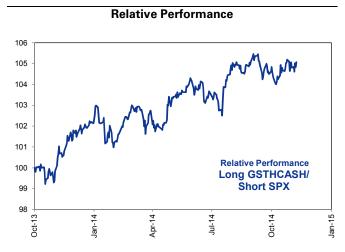
Source: Company filings, FactSet and Goldman Sachs Global Investment Research.

GSTHCASH – Total Cash Return to Shareholders Basket

Stocks that have the highest total cash returned to shareholders (Bloomberg: <GSTHCASH>)

Our Total Cash Return to Shareholders basket consists of 50 stocks with a median total cash return of 12.1% during the last four quarters. In comparison, the median stock in the S&P 500 returned 5.1% of market cap during the same period of time. We measure total cash return as the trailing four-quarter gross buybacks and common dividends as a share of the company's market cap at the beginning of this period. Investors should use this basket to identify stocks returning cash to shareholders through a combination of share repurchases and dividends.

See our reports *US Thematic Views: S&P 500 buyback and cash return to shareholder strategies* (October 7, 2013) and *US Weekly Kickstart: Resumption of buybacks after 3Q earnings season will drive S&P 500 to 2050 at year-end* (October 17, 2014) for more information.



Source: IDC and Goldman Sachs Global Investment Research.

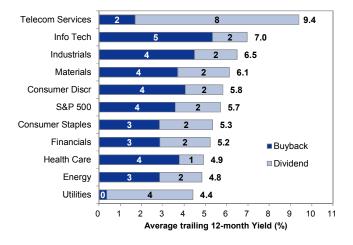
Constituent attributes

- Key Criteria: S&P 500 stocks with highest trailing four-quarter total cash return relative to their sector.
- Weighting/Sectors: Equal-weighted. Basket constructed to have the same sector composition as the overall market at rebalance.
- Updates: Initiated in October 2013 and last rebalanced in October 2014. Rebalanced semi-annually.

	Perform	ance	Median Value and Growth Metrics						
	Inception	SPX	2015E	Growth	P/E	Div			
	(Oct '13)	YTD	Beta	EPS	Sales	NTM	Yield		
GSTHCASH	29.6 %	14.6 %	1.0	10 %	3 %	14.6x	1.8%		
S&P 500	24.5	12.3	1.0	10	5	17.0	1.7		

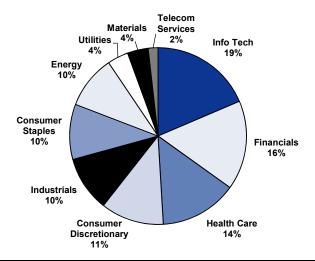
Source: FactSet and Goldman Sachs Global Investment Research.

Exhibit 66: Average total cash return by S&P 500 sector



Source: FactSet, Compustat and Goldman Sachs Global Investment Research.

Exhibit 67: Sector composition of GSTHCASH basket



Source: FactSet and Goldman Sachs Global Investment Research.

GSTHCASH: Cash Return to Shareholders Basket Constituents

Exhibit 68: Total Cash Return to Shareholders basket constituents (Bloomberg ticker: <GSTHCASH>) as of November 14, 2014

		Market		g 12-month			
Company	Ticker	cap (\$bn)	Buyback	Dividend	Total	Company	Ti
CONSUMER DISCRETIONA	RY					INDUSTRIALS	
Viacom Inc.	VIAB	\$31	16.1%	1.7%	17.8%	ADT Corp.	ΑĽ
Time Warner Inc.	TWX	68	9.7	2.1	11.8	FedEx Corp.	FD
Macy's Inc	M	22	9.1	2.1	11.2	Northrop Grumman	NO
CBS Corp.	CBS	28	10.2	1.0	11.2	Illinois Tool Works	IT
Kohl's Corp.	KSS	12	8.3	2.8	11.1	L-3 Communications Hldgs	LL
DIRECTV	DTV	44	10.1	0.0	10.1		
						INFORMATION TECHNOLO	
CONSUMER STAPLES						Corning Inc.	GL
Coca-Cola Enterprises	CCE	\$10	10.9%	2.4%	13.4%	VeriSign Inc.	VF
Kroger Co.	KR	28	9.2	1.9	11.1	Seagate Technology	ST
Lorillard Inc.	LO	22	4.8	5.2	10.0	Citrix Systems Inc.	CT
CVS Health Corp.	CVS	103	7.3	1.7	9.0	Juniper Networks	JN
Mondelez Intl	MDLZ	64	6.3	1.7	8.0	SanDisk Corp.	SN
						Apple Inc.	AA
ENERGY						Xerox Corp.	XF
Hess Corp.	HES	\$26	16.3%	1.4%	17.7%	NVIDIA Corp.	N۱
Cameron Intl	CAM	12	17.4	0.0	17.4		
Marathon Petroleum	MPC	26	11.7	2.2	13.9	MATERIALS	
Halliburton	HAL	47	10.2	1.3	11.5	CF Industries Holdings	CF
Phillips 66	PSX	40	7.2	2.6	9.7	LyondellBasell Industries	LY
FINANCIALS						TELECOMMUNICATION SE	RVIC
Travelers Companies	TRV	\$35	11.3%	2.4%	13.8%	Windstream Holdings	W
Ameriprise Financial	AMP	24	10.9	2.6	13.4	· ·	
Legg Mason Inc.	LM	6	10.1	1.7	11.7	UTILITIES	
Allstate Corp.	ALL	29	9.3	2.2	11.6	Pepco Holdings Inc.	PC
Aon plc	AON	26	9.2	1.2	10.4	PPL Corp.	PF
XL Group Plc	XL	9	7.5	2.4	9.8		
Hartford Financial Svc. Gp.	HIG	18	8.0	1.8	9.8		
Moody's Corp.	MCO	21	7.8	1.7	9.5		
HEALTH CARE	14/1 5	00.1	10.00/	4.00/	44.70/		
WellPoint Inc.	WLP	\$34	12.8%	1.9%	14.7%		
Abbott Laboratories	ABT	66	12.6	2.1	14.7		
C. R. Bard Inc.	BCR	12	11.2	8.0	12.0		
Express Scripts Holding	ESRX	58	11.5	0.0	11.5		
Cigna Corp.	CI	27	8.9	0.1	8.9		
Pfizer Inc.	PFE	192	5.6	3.3	8.9	GSTHCASH Median	
Quest Diagnostics	DGX	9	6.9	2.0	8.8	S&P 500 Median	

		Market	Trailing 12-month yield			
Company	Ticker	cap (\$bn)	Buyback	Dividend	Total	
INDUSTRIALS						
ADT Corp.	ADT	\$6	18.4%	1.5%	19.8%	
FedEx Corp.	FDX	49	17.0	0.6	17.6	
Northrop Grumman	NOC	28	14.4	2.9	17.3	
Illinois Tool Works	ITW	37	14.4	2.3	16.7	
L-3 Communications Hldgs	LLL	10	11.6	2.7	14.2	
INFORMATION TECHNOLOG	ξY					
Corning Inc.	GLW	\$26	16.3%	2.8%	19.1%	
VeriSign Inc.	VRSN	8	15.3	0.0	15.3	
Seagate Technology	STX	21	11.9	3.5	15.3	
Citrix Systems Inc.	CTXS	11	13.8	0.0	13.8	
Juniper Networks	JNPR	9	12.8	0.0	12.8	
SanDisk Corp.	SNDK	22	10.9	1.4	12.3	
Apple Inc.	AAPL	684	9.2	3.1	12.2	
Xerox Corp.	XRX	15	9.4	2.8	12.2	
NVIDIA Corp.	NVDA	11	8.7	2.1	10.8	
MATERIALS						
CF Industries Holdings	CF	\$13	20.3%	1.9%	22.2%	
LyondellBasell Industries	LYB	45	12.5	3.5	16.0	
TELECOMMUNICATION SER	RVICES					
Windstream Holdings	WIN	\$6	0.0%	13.1%	13.1%	
UTILITIES						
Pepco Holdings Inc.	POM	\$7	0.0%	5.4%	5.4%	
PPL Corp.	PPL	24	0.3	5.2	5.4	
GSTHCASH Median		\$25	10.2%	2.0%	12.1%	
S&P 500 Median		18	2.7	2.0	5.1	

Source: Compustat and Goldman Sachs Global Investment Research.

50 S&P 500 stocks with lowest valuation

Exhibit 69: 50 S&P 500 stocks with lowest valuation

Sector-neutral: P/E, P/B, EV/Sales, EV/EBITDA, FCF yield; as of November 14, 2014

		YTD			Valuatio	on				YTD			Valuation	1	
Company	Ticker	Return	Fwd P/E	P/B	EV/Sales E	EV/EBITDA	FCF Yield	eld Company Tic		Return	Fwd P/E	P/B	EV/Sales E	V/EBITDA	FCF Yield
CONSUMER DISCRETIONAL	RY						<u>.</u>	INDUSTRIALS							
General Motors	GM	(20)%	7.6x	1.3x	0.5x	5.2x	(1.2)%	Quanta Services	PWR	5 %	14.9x	1.7x	0.8x	7.6x	(0.5)%
GameStop Corp.	GME	(8)	11.4	2.3	0.5	6.1	12.6	Jacobs Engineering Group J		(24)	13.1	1.5	0.5	8.1	5.8
Staples Inc.	SPLS	(13)	14.0	1.4	0.4	6.1	8.2	Delta Air Lines	DAL	61	10.9	3.1	1.0	7.0	8.0
Kohl's Corp.	KSS	3	13.5	2.0	8.0	6.2	9.1	Ryder System Inc.	R	26	15.3	2.5	1.3	5.8	(22.3)
Best Buy Inc.	BBY	(9)	14.1	3.0	0.3	6.0	8.5	Joy Global Inc.	JOY	(8)	15.0	1.9	1.6	9.1	7.4
Goodyear Tire & Rubber	GT	8	7.8	4.8	0.7	5.4	(10.9)								
								INFORMATION TECHNOLO	GY						
CONSUMER STAPLES								Hewlett-Packard	HPQ	34 %	9.5x	2.5x	0.7x	5.9x	12.5 %
Archer-Daniels-Midland Co.	ADM	20 %	14.5x	1.6x	0.4x	7.8x	11.6 %	First Solar Inc. FSLR		(11)	12.8	1.0	1.1	6.4	(6.1)
Avon Products Inc.	AVP	(40)	11.3	4.5	0.7	6.8	9.2	Xerox Corp.	XRX	12	11.5	1.3	1.1	6.6	11.6
ConAgra Foods Inc.	CAG	6	14.7	2.7	1.5	10.1	7.4	Computer Sciences Corp.	CSC	12	13.1	2.3	0.7	4.4	12.7
Safeway Inc.	SWY	22	23.9	1.4	0.2	6.7	(12.0)	Western Digital	WDC	19	11.7	2.6	1.4	6.5	10.0
Tyson Foods Inc.	TSN	22	13.0	2.4	0.5	7.8	3.4	Corning Inc. GLW		17	13.0	1.3	2.5	6.1	14.4
								Micron Technology MU		50	9.3	3.6	2.0	6.3	8.7
ENERGY								Cisco Systems Inc. CSCO		21	12.3	2.4	2.1	7.3	8.1
Nabors Industries	NBR	(2)%	8.6x	0.8x	1.1x	4.9x	(1.1)%	Juniper Networks	JNPR	(7)	14.4	1.4	2.1	7.6	7.1
Transocean Ltd.	RIG	(43)	8.5	0.6	2.3	4.6	(3.9)								
Valero Energy Corp.	VLO	(0)	8.3	1.3	0.3	3.9	14.9	MATERIALS							
Chevron Corp.	CVX	(4)	11.8	1.4	1.2	4.5	(0.9)	Owens-Illinois Inc.	OI	(29)%	9.2x	2.5x	1.1x	6.1x	5.1 %
Murphy Oil Corp.	MUR	(18)	14.3	1.1	2.2	3.3	(3.9)	Freeport-McMoRan	FCX	(22)	11.4	1.4	2.5	5.6	(0.6)
FINANCIALS								TELECOMMUNICATION SE	RVICES						
Genworth Financial	GNW	(39)%	7.8x	0.3x	NM	NM	NM	AT&T Inc.	T	8 %	13.9x	2.0x	1.9x	5.1x	5.9 %
Citigroup Inc.	С	3	10.1	8.0	NM	NM	NM								
MetLife Inc.	MET	4	9.2	0.9	NM	NM	NM	UTILITIES							
Unum Group	UNM	(1)	9.2	1.0	NM	NM	NM	Entergy Corp.	ETR	35 %	14.4x	1.5x	NM	6.4x	9.9 %
Prudential Financial	PRU	(7)	8.5	1.0	NM	NM	NM	FirstEnergy Corp.	FE	14	12.4	1.2	NM	8.8	(4.1)
American Intl Group	AIG	6	11.3	0.7	NM	NM	NM								
XL Group Plc	XL	10	11.0	0.9	NM	NM	NM								
Lincoln National	LNC	10	9.4	1.0	NM	NM	NM								
HEALTH CARE															
Aetna Inc.	AET	24 %	12.1x	2.1x	0.6x	6.9x	11.1 %								
WellPoint Inc.	WLP	37	13.5	1.4	0.4	5.0	7.8								
Cigna Corp.	CI	17	12.8	2.5	0.8	7.1	6.0								
Quest Diagnostics	DGX	19	14.4	2.2	1.7	8.8	6.1								
Express Scripts Holding	ESRX	11	14.6	2.8	0.7	10.5	7.0								
Humana Inc.	HUM	32	15.9	2.1	0.3	5.9	4.4	Portfolio Median		7 %	12.3x	1.6x	0.9x	6.3x	7.1 %
Laboratory Corp. of America	LH	8	13.7	3.2	1.8	9.2	6.6	S&P 500 Median		11	17.0	3.2	2.5	10.8	4.2

Source: Compustat, FactSet, FirstCall, and Goldman Sachs Global Investment Research.

Equity Basket Disclosure

The ability to trade the basket(s) discussed in this research will depend upon market conditions, including liquidity and borrow constraints at the time of trade.

The Securities Division of the firm may have been consulted as to the various components of the baskets of securities discussed in this report prior to their launch; however, none of this research, the conclusions expressed herein, nor the timing of this report was shared with the Securities Division.

Disclosure Appendix

Reg AC

We, David J. Kostin, Amanda Sneider, CFA, Ben Snider, Krag Gregory, Ph.D., Elad Pashtan, Arjun Menon and Brett Sanchez, hereby certify that all of the views expressed in this report accurately reflect our personal views about the subject company or companies and its or their securities. We also certify that no part of our compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

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For options settled by physical delivery, the above risks assume the options buyer or seller, buys or sells the resulting securities at the settlement price on expiry.

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Goldman Sachs Investment Research global coverage universe

	R	ating Distribution	on	_	Investme	nt Banking Rela	ntionships
	Buy	Hold	Sell	_	Buy	Hold	Sell
Global	32%	54%	14%		42%	36%	30%

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